

## ANAS PNM



### INSTRUMENTATION ENGINEER

[anaspnm9@gmail.com](mailto:anaspnm9@gmail.com)

+971 50 454 3692  
UAE

#### Personal Details

- D.O.B: 28/12/1995
- Nationality : Indian
- Visa Status : Visit Visa

#### Languages

- English
- Hindi
- Malayalam
- Tamil

#### Software Knowledge

- MS OFFICE
- PLC

#### Project

Boiler FD fan automation  
using plc.

#### Instruments Handled

- Flow meters
- Pressure sensors
- Temperature sensors
- Level transmitter

## OBJECTIVE

Aspiring Instrumentation Engineer having more than 2 years work experience. Seeking for a challenging position to learn and function effectively in an organization and be able to deliver to the bottom-line.

## WORK EXPERIENCE

### ❖ Nagman Instruments and Electronics Pvt Ltd

Chennai, India (June 2019 - September 2021)

Nature of Work: **Instrumentation Sales Engineer**

- Sell company products in a competent and professional manner
- Provide extensive interaction with customers, partners, and team via phone calls and emails
- Travel, as needed, with outside sales team to support presentation and trade show activities
- Work with outside sales team/partner in executing and achieving their territory and market business plans
- Listen, understand and convey customer requirements
- Attending technical clarification meetings to support the sales team and the client to discuss and close any doubts and issues.
- Resolve internal and external technical support requests or issues related to product selection, application, specification, installation, etc.
- Develop zone maps and action plans
- Identify sales opportunities by constantly communicating with current+target new customers in the market.
- Maintain a positive and professional business relationship with target customers.
- Preparing and timely submission of Commercial Quotation in accordance with customer requirements.
- Regularly perform follow-ups and updating the status of the offers.

## EDUCATIONAL QUALIFICATION

### ▪ **Bachelor of Technology in Instrumentation Technology**

Cochin University of Science and Technology (CUSAT), Ernakulam-(2015-2019)

### ▪ **Higher Secondary**

Board of Higher Secondary Education, Kerala, India-(2012-2014)

## KEY SKILL SUMMARY

- Comprehensive problem-solving abilities.
- Good verbal and written communication skills.
- Ability to deal with people diplomatically.
- Team player, Time Management, Adaptable
- Capability of working effectively for long hours and honor deadlines.
- Ability to work under pressure on multiple tasks.
- Self-Motivated, Self-Confident and Quick Learner.