



Sagir Hussain

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PERSONAL DETAILS:

Date of Birth : 19/07/1981.
Nationality : Pakistani.
Marital Status : Married
Languages Known : English, Urdu & fair Arabic.
Driving : Holding a valid UAE driver's license since June 2000.

WORK EXPERIENCE:

July 2013 - Date:

Simba Dickie Group (Simba Toys Middle East FZCO)

Sales Promoter/Merchandiser

Responsibilities: **(TOYS & STATIONARY PRODUCTS)**

- ***Experienced working in all "A" Class markets (i.e. Carrefour Hypermarkets, Carrefour Express Marts, Lulu Hypermarkets, Ge'ant Hypermarkets, Sharjah Cooperatives, ASWAK Markets, etc.) across the UAE cities.***
- Promote all products (Toys & stationery items) at the toy store/s at different malls.
- Maintain stock list and ensure all the functions of different products.
- Ensure product display and keep changing from time to time.
- Motivate customers and assist them with all product information.
- Provide proper demo for all products and give out honest feedback.
- Maintain efficient daily sales reporting & communicating with the sales team accordingly.
- **Over achieved my sales targets and was awarded "Best Sales Promoter Award" in 2015/16.**

Sep 2006 – Sep 2013:

Trupac Packaging Materials L.L.C

Sales/Marketing Executive

Responsibilities:

- Primarily, doing marketing for the company.
- Increasing sales both indoor & outdoor.
- Also doing telesales & cold calling.
- Basically introducing my firm to many new clients.
- Maintaining a good relationship with old and new customers on location.
- Assisting the management in price fixing of the product.
- Updating on all the payments with on time collection.
- Assisting the production department whenever required.
- Pursue full knowledge of manufacturing of carton, printing, designing and up till the finishing of the product.
- Have the ability to bring potential business from the market within limited time.
- Also can successfully achieve sales targets.

Jan 2005 – Jul 2006:

Universal Corrugated Carton Industry L.L.C

Sales & Marketing Executive

Responsibilities:

- Primarily, doing marketing for the company and increasing sales both indoor & outdoor.
- Also doing telesales & cold calling; basically introducing my firm to many new clients.
- Maintaining a good relationship with old and new customers on location.
- Assisting the management in price fixing of the product.
- Updating on all the payments with on time collection.
- Pursue full knowledge of manufacturing of carton, printing, designing and up till the finishing of the product.
- Have the ability to bring potential business from the market within limited time.
- Handling day-to-day office correspondence. Also working partly as the company's P.R.O. Having knowledge of all the government related works like Immigration related, Ministry of Foreign Affairs, Banks, etc...

Mar 2003 – May 2004

Al Tawoos Chemicals, Dubai, U.A.E

Sales & Marketing Executive

Responsibilities:

- Marketing the company by doing sales both indoor and outdoor.
- Also doing telesales & cold calling by dropping leaflets, business cards, etc.
- Building customer relationship and providing them goods after sales services.
- Reporting to the sales manager and also assisting him at times.
- Updating the sales record with the manager every month.

Dec 2000 – Dec 2001:

American University of Sharjah

Customer Services Assistant/Office Assistant

Responsibilities:

- Handling all day-to-day office related correspondence.
- Maintaining all files in the database.
- Assuring cleanliness in the Admin Main office.
- Assisting the management in all kinds of works and issues.
- Also handling the front desk at times.

EDUCATION QUALIFICATIONS:

- 2001 - 2002: Successfully completed Airline Passenger Handling course from Emirates Aviation College – Dubai.
- 1999 - 2000: SSC Examinations from CBSE Affiliated Delhi Board University.

SKILLS:

- **Achieved certificate in various programs of computers (MS Office) from Al Kamil Computers.**
- Windows 95, 98, 2000 & XP. Also Microsoft Office 97 & 2000.

Attributes:

- Good interpersonal and communication skills.
- Co-operative & posses team work spirit.
- Positive approach towards any task assigned by the Management.
- Fast reaction on orders given.
- Politeness with clients and customers.
- Enjoys challenges & competitive situations.
- Ability to work independently & without supervision.
- Interested in public relations and customer social services.

REFERENCES: Will be furnished on request.