

A stack of spiral-bound notebooks is shown in a close-up, slightly angled shot. The top notebook is open, revealing a page with a hand-drawn heart in blue ink and some faint, handwritten text in blue ink. The notebooks are stacked on a dark surface, and the lighting is soft, creating a warm, artistic atmosphere.

Hari Shankar G

Creative Content Writer



About Me + Portfolio

I am a Content writer with more than 3 years of experience in Writing.

I have developed end to end content for websites, products, values, missions and visions, landing pages, banners, testimonials, SEO's, blogs, and more

My Expertise



Banners and Landing Pages



Blogs



Customer Reviews/Testimonials



Website Content

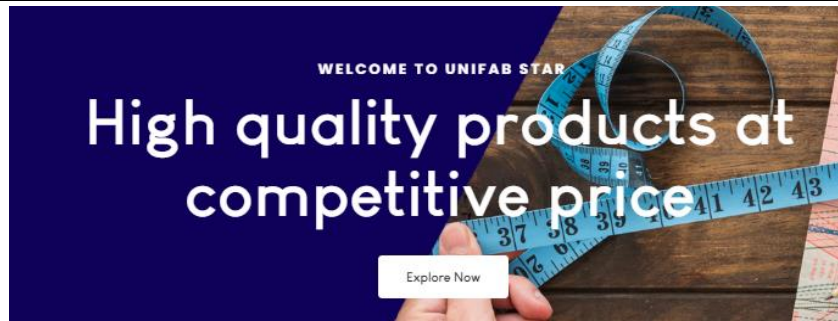


Product Description



IT Product Content

Banners and Landing Pages



Banners

Driven Dedication

We are committed to our customers and it defines who we are.

Product category

Browse from our expansive portfolio of medical and personal safety products

Newsletter Subscribe

Don't miss out. We are always working on something new. Subscribe to get the latest information.

We will keep you posted on the latest medical trends and innovative solutions.

Meet our Team

Get to know the brilliant minds who make it happen.

From Our Blog

Read about latest trends and innovations in healthcare solutions.

Gain insight into new medical trends and technologies.

The culture of care

We are here for you. Our team driven by dedication and positive emotions ensure each product made by us reach you on time and continue to keep you safe and protected. It is our ongoing mission to ensure that our facilities, processes, and human resources maintain the highest safety and quality standards, so we can do our best in supporting you.

All our products and services are designed with the highest of quality standards and with your safety in mind. It is our continued mission to ensure that our facilities, processes, and human resources are all dedicated to provide industry leading solutions and service for you.

WHAT WE OFFER TO OUR CUSTOMERS

We have a collective approach that relies on the commitment we offer to our customers, vendors and partners by consistently delivering and maintaining reliable & quality service experiences

KernelSphere provides economical and effective IT services, solutions, and products for extensive range of customers.



Your Health is our Priority

"MEDITALK Industries have been keeping customers safe and secure by providing Personal Protective Equipments at affordable prices.

Through our extensive experience and expertise in serving the health care sector for years, MEDITALK Industries has grown as an industry leader in manufacturing and exporting medical products, hygiene and industrial safety products in the Middle East.

Based from UAE, we have been a key supply partner for health care sector both locally and globally."

[View Help](#)

BLOG



May 16, 2020 | 0 Comments

Telemedicine and Remote monitoring to be the new norm

Telemedicine and Remote monitoring to be the new norm

Working in an office is a normal routine all of us follow in our everyday lives. But Covid-19 has flipped the script on this, companies have been forced to adopt remote work or work from home policies. It has yielded results in increased productivity, lower costs for company management.

It is a double-edged sword though; with the normal 9am to 5pm office hours people can leave work at the office but work from home means home is your office and a typical 8hr work days may turn into 10 or 14hrs!

However, the merits outweigh the negatives by a decent margin. In healthcare systems patients seeking medical attention have an easier time getting diagnosed remotely for various medical conditions. The COVID-19 pandemic has brought some serious attention to Tele health and remote monitoring tools.

Digital health seems to be the future here and rapid innovation in this platform will enhance remote care capabilities of healthcare providers.

Here are some ways healthcare will adapt due to the long-term impact of COVID-19.

Remote Patient Monitoring systems during COVID-19

Global appetite for Remote Patient Monitoring Systems have seen a sharp growth since the corona pandemic. As per Research and Markets a leading market research store, it is expected to grow from \$745.7 million this year to over \$1.7 billion by 2027.

Large number of healthcare providers are adopting the use of telemedicine and video chat tools to get in touch with patients during COVID times. For this to be successful physicians will still need access to biometric data which means the patients have to own devices. With RPM systems, healthcare providers have full access to patients' vital signs and with analytical tool inbuilt, they give a holistic outlook of any underlying conditions.

Upcoming advances in drones and robotic technologies

COVID-19 pandemic has changed how people work and practice social distancing in their lives. As per Forbes research robots and drones are being used to tackle the corona pandemic. Testing of drones and robotics have accelerated during COVID-19 times as it provides the safest way to reduce the spread of infection. A number of companies such as Shenzhen, Youibot in China and UVD Robots in Denmark are testing delivery drones, Sterilization robots and robots that can replace human labor in factories.

Robots and drones could be the future in our battle against corona virus.

Developing local supply chain sources

Healthcare providers were in for a rude awakening during the COVID-19 pandemic. As per U.S. Department of Health and Human Services survey Large number of health systems grappled with lack of supply of personal protection equipment (PPE) and ended up unable to meet the demand for the same.

Having multiple local sources for supply of essential and vital equipment such as PPE seems to be only way to tackle the overwhelming demands at hospitals and health systems.

Bottom line: Globally the fear of the Corona virus has gotten people more interested in receiving remote care and virtual consultations. Now let's all look to the future and adapt to the changes it brings in our lives.

Testimonials/Customer Reviews

Our Happy Customers



The Superior quality and lightning fast run around time of Unifab Star has been a real asset for our business. They will be our solution partner for the foreseeable future and we look forward to engage with them in numerous projects.



Customer Testimonials

Hear from our customers




1. I have worked with many suppliers and MediTalk's dedicated customer service was clearly a difference maker. During our interaction they understood my requirement completely and only recommended solutions that work for us. It was definitely a positive experience working with their team.
2. Highly recommended. Their team is well trained and were highly professional during our interaction. Their management took the time to resolve my concerns and offered alternative solutions as well. I look forward to working with them for my future requirements as well.
3. Not just another supplier, their staff and processes make it easy for us and proper after sales support certainly gives peace of mind for our procurement team as well. My first experience was a pleasant one and definitely good to have a supplier that we can depend on for timely deliveries.

Surgical Face Mask

★★★★☆ (1 customer review)

Surgical Face Mask comes with a protective construction material . Is a high quality face mask , skin friendly , non-irritant and comes with PP material. Comes with ear loops and other designs.Highly adjustable and air permeable. Can be pulled out and easily worn

Material Used: PP

 <p>XCC177214L-771M1 30x90x4CM</p>	Printed Canvas Art with Frame, Myrtel (30 X 90 cms - Multicolour)	This multi-coloured printed canvas art fuels your kid's motivation to work towards their goals every day. Easy to hang in your home, living room, or teens wall, it perfectly matches the interior décor. A great gift to your friends and family, this piece help to inspire them, and face life head-on.
 <p>XCC175247F 30x40x1.5cm</p>	Printed Canvas Art with Frame, Moon (30 X 40 cms - Multicolour)	The moon watches over your kids and wishes them goodnight in this beautiful canvas art piece. It features a printed high-quality multicolour image with sharp fonts that complements the room décor. This adorable canvas art helps decorate your child's room and fuels their imagination every day. A perfect addition for your kids decor collection.
 <p>XCC175543 30x90x1.8cm</p>	Printed Canvas Art with Frame, Sycamore (30 X 90 cms - Multicolour)	Build your garden on your walls with this framed canvas art . It features a multicolour image that highlights the green colour and brightens up the look of your home décor. It comes with a fresh style that can decorate your living room, kitchen, office space, and a perfect gift to your friends or family on special occasions.

SAMPLE
PRODUCT
DESCRIPTIONS

INTERNET OF THINGS

Internet of Things (IoT) is an interconnected web of smartly connected devices, buildings, vehicles, systems, actuators and network connections. Each device contains intelligent software and sensors which allows them to interact with the other and perform tasks, with minimal user interaction.



DEVOPS & AGILE SERVICES

ENHANCE BUSINESS AGILITY BY EMPOWERING CONTINUITY BETWEEN OPERATIONS AND DEVELOPMENT

With DevOps & Agile Services, we help our clients attain resilience and dexterity in challenging times. Our focused approach towards business agility with a comprehensive view of the value chain, is guided by years of experience and knowledge of smart automation systems. Creative integration of Agile-DevOps best practices combined with collaboration tools allows for smooth and reliable remote operations.

We help client's explore the agile and DevOps lifecycle – from Consulting to Migration and Implementation.

Information Technology Content

AI & BIG DATA SERVICES

ARTIFICIAL INTELLIGENCE & MACHINE LEARNING GETTING ORGANIZATION'S AI-READY

KernelSphere has the skills and expertise with the latest generation of AI technologies to help support complicated business operations and in implementing these technologies into current IT environments.

OUR END-TO-END OFFICE 365 DEPLOYMENT SERVICES INCLUDE:



CONSULTING FOR OFFICE 365

With the help of skilled and certified professionals having thorough knowledge of Office 365 we help build a road map for adoption with a strong delivery model.



MIGRATION FOR OFFICE 365

Best-in-class architecture is employed to ensure hassle-free migration. Our services include migration from Exchange to Exchange online, Lotus notes to Microsoft Exchange, IMAP, Gmail to Office 365 and tenant to tenant.



TRAINING FOR OFFICE 365

KernelSphere focuses on training company's staff on office 365 functionalities and deployment. Training can be customized to ensure best practices and follow compliance and policies



OFFICE 365 CONFIGURATION AND USER SETUP

We help our client's activate subscriptions and account creation as well as setting up on logins and individual configuration for key users.

DISASTER RECOVERY

BECOME INVULNERABLE

Get a disaster recovery program that is exceptional and reliable

Disaster recovery is the process of resuming normal operations following a disaster by regaining access to data, hardware, software, networking equipment, power and connectivity.

KernelSphere's Disaster recovery plan helps organizations reduce downtime, prioritize actions, and limit liabilities in the event of a disaster, safeguarding against serious financial impact. Our Disaster Recovery services utilize current back-up and replication, dynamic infrastructure set-ups, reporting and monitoring solutions to make sure that a company meet its RPOs and RTOs for all its application and data requirements

Doing the right thing, at the right time.

We don't do different things, but do things differently. Customer satisfaction has been the motive of our existence and that is what we are proud of. Through resilient relationships with customers and dedication of our senior management along with the consistent efforts of our accomplished teams validates Primetech Employment Services as the market leaders in the areas of technical manpower recruitment and outsourcing .

COMPANY PROFILE

TECHNICAL RECRUITMENT & OUTSOURCING

Our solutions align talent strategies with business strategies to bring the right talent into your organization while reducing recruitment time and costs.

Other Website Content Samples



#4 Evening Desert Safari with BBQ Dinner (From AED 220)

Do you want to escape from the hectic lifestyle and experience a soothing yet adventure-filled traveling moment in your life? Look no further, as Raptor Tours bring you one of their best evening desert safari packages that you have ever come across. While you enjoy the wilderness of the Arabian Desert in an adventuresome evening desert



#5 Elite Evening Desert Safari (From AED 1350)

Experience the real luxury by getting picked and chauffeured to explore the wilderness of the everlasting Arabian desert in the late afternoon. Get your adrenaline pumping with dune bashing on a 4 X 4 vehicle and surf the desert waves while sand-boarding. Enjoy camel rides in Dubai and the dazzling rays of the setting sun



#6 Premium Evening Desert Safari (From AED 1800)

Experience real luxury at Sahara Arabian Fortress! Embrace the imperial treatment and the taste of Roy-al Desert Safari by getting picked and chauffeured to explore the wilderness of the everlasting Arabian desert in the late afternoon. Get your adrenaline pumping with dune bashing on a 4 X 4 vehicle and surf the desert waves while sand-boarding



Passion driven team

From experienced drivers to dedicated support team



Customer-First culture

Excellent customer service is what we are known for



Personalized tours

Customized best-selling tours with value for money promise



- <http://meditalkind.com/>
- <https://kernelspheretech.com/>
- <http://polarisgroup.ae/>
- <http://primetechuae.com/>
- <https://raptortourism.com/>
- <http://unifabstar.com/>
- <http://www.calicutchef.ae>

Get in touch



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Seeking a position in the content field to use my creative and versatile writing skills to contribute, learn and grow professionally and personally within the organization

Synopsis

- ❖ **Website content writing experience of more than 3 years.**
- ❖ **Developed whole content for multiple websites. Content Writing Courses (In Progress)**
- ❖ A dynamic professional with 6 years of experience in Business Development & Sales.
- ❖ Knowledge in sales of unique consulting and advisory services to customers including cyber risk advisory services, compliance and certification and security testing services.
- ❖ Experience in Account Management & assessment of customer needs & providing best possible solutions.
- ❖ An effective communicator with excellent interpersonal and relationship management skills.

Freelancing Experience – Content writing

Website content written for:

- ❖ Kernal Sphere Technologies
- ❖ Raptor Tours & Safaris
- ❖ Polaris group
- ❖ Primetech employment services
- ❖ Unifab
- ❖ Meditalk
- ❖ Calicut chef

Content Type:

- ❖ Mission and vision value statements
- ❖ Product writing
- ❖ SEO writing
- ❖ Review Writing
- ❖ Blog

Work Experience

Based at **Seven seas computers (Feb 2019 to March 2020)**

Position held – **Account manager**

Key responsibilities and accountabilities:

- ❖ Seven Seas are a leading system integrator and an ICT solution provider focused on Enterprise Systems, Cloud Offerings, Data- networking & Information Security, Unified Communication
- ❖ Build long-term relationships with new and existing customers
- ❖ Positioning tailor made solutions for server storage, data center solutions, Microsoft services and cyber security solutions. Responsible for getting in touch with existing and new accounts and developing them into family/managed accounts
- ❖ Provide appropriate sales tracking and reporting as required leveraging CRM and Excel
- ❖ Achieved 75% on Set Target by monthly basis consistently for 3 months.
- ❖ Regularly follow up on payments from customers by working with finance department and ensure customer retention.

Based at **ValueMentor Cyber risk managed services (June 2017 to June 2018- 1.1 years)**

Position held – **Key Account manager**

Key responsibilities and accountabilities:

- ❖ ValueMentor is an information security consulting & services company that provides managed security services, security testing, Cyber Forensics, Incident Response and Compliance services customized to every business
- ❖ Responsible for lead generation, building the relationship with prospective customers, account profiling and developing the prospective customer into a revenue generating customer
- ❖ Positioning the company's consulting capabilities to customers.
- ❖ Offering tailor made and niche services to the end customer for managed security services, PCI DSS Certification services, Vulnerability assessment and Penetration testing services
- ❖ Cyber security consulting and audit services
- ❖ Provide appropriate sales tracking and reporting as required leveraging CRM and Excel

Based at **Ensure services part of Redington Middle east** (November 2015 to May 2017, 1.6 years)

Position held: Account Manager

Key responsibilities and accountabilities:

- ❖ Ensure Services is a premier technology services organization that offers a wide range of technology services to Consumers, Retailers, SMEs and Enterprises across the Middle East
- ❖ Generating leads and qualifying them, positioning them in the pipeline, designing a suitable strategy and positioning Business management solutions
- ❖ Maintaining fruitful relationships with existing customers
- ❖ Contacting clients to inform them about new developments in the company's products
- ❖ Developing quotes and proposals
- ❖ Maintaining a healthy and productive relationship with the suppliers.

Based at **Alan Technology LLC** (August 2013 to September 2015, 2.1 years)

Position held: Account executive

Key responsibilities and accountabilities:

- ❖ ALAN Technology LLC is a solutions provider in the field of network solutions & support, being premier supplier of IT solutions for system integration and network consultancy.
- ❖ Manage all aspects of the sales cycle from initial lead qualifications to the close of the sale.
- ❖ Build strong relationship with new and existing customers.
- ❖ Responsible for Managing, developing and handling corporate accounts.
- ❖ Arrange client meetings for promoting business and creating awareness for new IT products.
- ❖ Sell complementary solutions like enterprise security solutions and Anti-Virus solutions where and when needed.
- ❖ Top sales person for Achievement of target for 5 months consecutively.
- ❖ Knowledge gained: Cisco solutions, Microsoft Products, virtualization (VMware), knowledge on Servers, Storage Solution & IP Telephony

Education

- ❖ Master of business administration MBA(Information Systems), Bharatiyar University, 2010 to 2012
- ❖ Bachelor of Commerce (Computer Applications), Bharatiar University, 2005 to 2009

Industry Certification

- ❖ VMware Certified Professional on Vsphere (VCP)
- ❖ Cisco certified network engineer (CCNA)
- ❖ Diploma in hardware and networking