



MUHAMMED AMEEN

Office Assistance

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Malappuram, KL

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Highly motivated sales professional with a proven track record of exceeding targets and building strong client relationships. Seeking a challenging position as a Salesman, where I can utilize my exceptional interpersonal skills, persuasive abilities, and extensive product knowledge to drive sales growth and contribute to the success of the organization.

SKILLS

- Sales prospecting and lead generation
- Relationship building and client management
- Persuasion and negotiation
- CRM software and sales tools
- Product knowledge and demonstration
- Communication and interpersonal skills
- Problem-solving and decision-making
- Time management and organization
- Supported the sales team in all aspects of the sales process, including lead qualification, proposal preparation, and order processing.
- Assisted in developing sales presentations and marketing materials to generate new leads and promote products/services.
- Conducted market research and competitor analysis to identify potential growth opportunities.
- Maintained accurate and organized sales documentation, including contracts, invoices, and customer correspondence.
- Assisted with customer inquiries and provided product information and pricing details.
- Collaborated with internal departments to ensure timely delivery of orders and resolve any issues or delays.
- Participated in sales training programs to enhance product knowledge and sales techniques.

EDUCATION

Diploma In Sales & Marketing

IISDT, VIJAY NAGAR

Diploma In Digital Marketing

IISDT, VIJAY NAGAR

Sr. Secondary (Commerce)

Nalanda Academy.

Kaloor, Kochi

ACHIEVEMENTS

- Consistently achieved a monthly sales conversion rate of 40%, surpassing the team average of 30%.
- Recognized as Salesperson of the Year for achieving the annual sales target.
- Implemented a new upselling strategy, resulting in a 15% increase in average transaction value.

Experience

SALES REPRESENTATIVE

Govinda HyperMarket (10/2022 Onwards)

Edappal, MLP

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