

## **MOHAMMED ABDUL AQUIL ARMAAN**

**Restaurant Supervisor**

**aquilarmaan26@gmail.com**

**Al Karama, Dubai, UAE**

**Mobile: +971 547864282**

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### **Summary & Experience:**

Tactful & self-motivated Restaurant Supervisor with over all 3 plus years of extensive experience in handling the customers, order, complains & my team. To work in a challenging position in an organization where my skills can be utilized merely for the benefits of the company and further upgrade my knowledge. I pride myself on approaching all task with maturity & professionalism and have an excellent eye of details.

### **Experience Details:**

**Company : Desi Junction Restaurant, UAE**

**Position : Cashier cum Waiter**

**Duration : March 2019 - June 2021.**

### **Job Responsibilities:**

- Collect cash, checks, and credit card payments from customers
- Make change accurately and efficiently
- Issue receipts to customers
- Answer customer questions as they arise
- Calculate customer bills through cash register
- Help with other tasks as needed including managing shelves and tracking inventory
- Collecting customer's data from aggregators like Zomato/Talabat/Careem
- Present menu to visitors and suggest daily specials
- Provide excellent customer service for each guest entering the establishment
- Deliver all food items to tables in the correct order and to the appropriate customer
- Check in with assigned tables periodically to ensure a positive experience for guests

**Company : Brand Factory**

**Position : Sales executive**

**Duration : 2 years**

### **Job Responsibilities:**

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling, networking and social media
- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports with sales and financial data

- Ensure the availability of stock for sales and demonstrations
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results
- Gather feedback from customers or prospects and share with internal teams

**Education:**

**Bachelors of Commerce from** Dr. Br Ambedkar University. India.

**Secondary Education** from Nagarjuna High School, India

**Skills:**

<ul style="list-style-type: none"> <li>• Self-motivated and hard worker</li> <li>• Able to work individual and in a team</li> <li>• Excellent written and oral communication skills</li> <li>• Ability to work evenings and weekends as required.</li> <li>• Customer Service &amp; Sales</li> <li>• Client Relationship</li> <li>• MS Office, Internet Application</li> </ul>	<ul style="list-style-type: none"> <li>• Problem solving abilities</li> <li>• Strong decision maker</li> <li>• Job safety analysis</li> <li>• Internet Applications</li> <li>• Ability to sit, stand or walk for extended periods of time</li> <li>• Meeting Sales goals</li> <li>• Self Confidence</li> <li>• Motivation of sales</li> </ul>
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**Personal Information:**

Nationality : Indian  
 Gender : Male  
 Date of Birth : September 15 1993  
 Marital Status : Single  
 Languages know : English, Hindi & Urdu  
 Visa status : Employment Visa  
 Joining : Immediately

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