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Objective

To attain a qualified position in your company that would give me the opportunity to develop Further my abilities and help me discover new ones as well to develop and maintain a strong sense of responsibility, dependability towards the work for further career development. Motivation management Style with a record of building and retaining highly motivated sales team, distributor of networks and manufacturers representative can be highly utilize.

Experience

- **Al Haramain Perfumes**

1 April 2017 - Till Now

Store Manager

- Developing store strategies to raise customer's pool expand store traffic and optimize profitability.
- Meeting sales goals by training, motivating mentoring and providing feedback to store staff.
- Ensuring high levels of customer satisfaction through excellent service.
- Complete store administration and ensure compliance with policies and procedures.
- Maintain outstanding store condition and visual merchandising standards.
- Report on buying trends, customer needs, profits etc.
- Propose innovative ideas to increase market share.
- Conduct personnel performance appraisals to assess training needs and build career paths.
- Be a shining example of well behavior and high performance.
- Additional store manager duties as needed.

- **Al Haramain Perfumes**

1 March 2015 - 1 April 2017

Sales Executive

Duties and Responsibility:

- Greet and assist the customer.
- Introduce new perfume collection to the customer and establish good rapport.
- Responsible for managing a retail staff within the business.
- Coordinates the shipping goods, set up display and assist customer and during working hours.
- Handle Customer questions, complaints and issues.
- Help retails sale to achieve their monthly targets.

- **Blue Fox LTS L.L.C**

1 January 2014 - 30 January 2015

Sales Executive

Duties and Responsibility:

- Greet customer and acknowledge them once they step up in the shop.
- Handle all cash transaction.
- Ensure collective cash are tally on tilt at the end of the day and checking daily cash accounts.
- Design and set up advertising sign and display of merchandise on the shelves, counter or Tables to attract customer promote sales.
- Guide and solve query of the customers.
- Maintain the monthly, weekly and daily report of transactions.

Education

- **Indra Gandhi National Open University**

Higher secondary

Skills

- Communication
- Ability to work under pressure
- Decision Making
- Time Management
- Self Motivation
- Leadership

- Adaptability

Achievements & Awards

- Certificate of Achievement Accounting Technician course (Tally).
- Diploma in office Automation.
- Point of sales

Language

- English
- Arabic
- Hindi
- Bengali
- Kashmiri

Reference

- Available on Request - ""