

ABDELRAHMAN ELTAWEL



Dubai



October 30, 1993



Egyptian

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SOCIAL MEDIA



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PROFILES

A dynamic and energetic individual who is professional in both appearance, personal interaction, and all communications, has the ability to combine technical knowledge with sales skills to act as a primary contact for product demonstrations, client needs assessments and the development of technical specifications.

EDUCATION

University of Alexandria, Egypt

B. Sc of electrical engineering with Good GPA

EXPERIENCE

10.2018 - present

Sales and operations executive, Dubai

AKH GENERAL TRADING LLC

- **Demonstrating how a product meets a client's needs. Working with existing customers to help them get the most out of the products they have bought.**
- **Providing sales support during virtual and onsite client meetings.**
- **Liaising with both current and potential clients to develop existing and new business opportunities.**
- **Identifying the customer's current and future requirements.**
- **Handling administrative matters related to daily operations and business development**

05.2017 - 04.2018

customer support executive, Egypt

Globe engineering

- **Delivers an excellent customer experience, helping customers**
- **choose the right product and services through mails or in meetings for their requirements, Conducts problem solving and troubleshooting Provides technical help to colleagues**

07.2016 - 04.2017

Khaldah petroleum (oil & gas) (Apache), Egypt

Intern Electrical engineer

- **design, develop, test, maintain and improve electrical systems and components,**
- **including generators and electrical motors. PID Drawings, Drawing preparation,**
- **Laying of instrument cables according to schedule, Checking / Testing of IO channels**
- **and Cable ducting**

LANGUAGES

Arabic - Native

English - Excellent

French - Beginner

LICENSES AND CERTIFICATES

- **holding UAE driving license.**
- **Digital marketing specialist certificate from LinkedIn learning.**
- **completion of multiple courses about sales skills (closing deals, negotiating,...etc.)**

SKILLS

- ✓ *Excellent verbal and written communication skills, organized at Multitasking and scheduling*
- ✓ *results-driven professional whose mission is to increase your company's profitability and productivity.*
- ✓ *Highly skilled in conceptualizing and implementing innovative digital marketing initiatives to boost market impact and expansion*
- ✓ *Fast typing and computer competences, The ability to work independently as well as in a team.*
- ✓ *Attention to details and accuracy, Confidentiality and integrity.*
- ✓ *Good management analytical and problem-solving skills, Plus leadership qualifications.*

SOFTWARE SKILLS

Microsoft Office - Excellent

Social media platforms - Excellent

Data entry skill - Good

Autodesk AutoCAD - Excellent

SEO tools - Good

Google analytics - Good