



OSAMA AHMED EMAM OMARA

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OBJECTIVE

To secure a position that guarantees the opportunity to effectively utilize my education and experience in a manner that benefits the organization and enhance my technical knowledge and skills.

SKILLS

Accounting

Sales Cycle

Reporting Skills

Customer Service

Attention to Detail

Reporting Research Results

SFAS Rules

Confidentiality

Time Management

Data Entry Management

EXPERIENCE

TRIVISION Optical DUBAI. SALES

EXECUTIVE: March_2019 – December 2019

DUBAI, UAE

- Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales
- Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- Focuses sales efforts by studying existing and potential volume of dealers.
- Submits orders by referring to price lists and product literature.
- Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses
- Monitors competition by gathering current marketplace information on pricing, products, new products, delivery schedules, merchandising techniques, etc.
- Recommends changes in products, service, and policy by evaluating results and competitive developments.

PERSONAL DETAILS

Passport No.: A20923447

Passport Expiry: 3/7/2024

Date of Birth: 5/6/1993

Visa Status: tourist Visa

Nationality: Egyptian Civil

Status: Single

Religion: Muslim

LANGUAGE

Arabic: Mother Tongue

English: Intermediate

EDUCATION

BACHELOR OF COMMERCE • MAJOR IN ACCOUNTANCY • YEAR GRADUATED: 2015

CERTIFICATES

- Certificate of Attendance of English Course -American University, Cairo
- Certificate of Completion of Intel Learn Program.
- Certificate of Attendance of Mini MBA program.
- Certificate of Attendance of Professional Financial Accountant

EXPERIENCE

TIE HOUSE EGYPT.SALES AND MARKETING EXECUTIVE

March 2018 – December 2018

Cairo, Egypt

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.

ACCOUNTANT • COMPANY: SPRING HOSPITAL – CAIRO EGYPT PERIOD: JANUARY 2016 – FEBRUARY 2018

- Prepares asset, liability, and capital account entries by compiling and analyzing account information.
- Documents financial transactions by entering account information.
- Recommends financial actions by analyzing accounting options.
- Summarizes current financial status by collecting information; preparing balance sheet, profit and loss statement, and other reports.
- Substantiates financial transactions by auditin

