

Curriculum vitae

ALBORY IBRAHIM ALI OMER

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JOB OBJECTIVE

With my extensive and strong experience as Customer Service for 4 years, in addition to my way of dealing with clients, and my skills in providing excellent services and contract highly professional work contracts. I am aiming to use my proven experience to effectively fill professional role in your company, I will exploit my skills and experience in the best possible way for achieving the company's goals.

WORK EXPERIENCE

(01\01\2013 -01\02\ 2016) Customer Service representative/sale

- ∨ Baganeet Trading Company
- ∨ Clothes retail sales
- ∨ Constantly developing existing sales processes which will generate sustainable growth. Responsible for developing own portfolio of customers.
- ∨ Collecting all the information required to create a request for an estimate.
- ∨ Contacting prospective clients by phone and email.
- ∨ Contacting new and existing customers to discuss their needs and to explain how these needs could be met.
- ∨ Respond promptly to customer inquiries.
- ∨ Emphasizing product features based on customers' needs, and on technical knowledge of product capabilities and limitations.
- ∨ Negotiating prices and terms of sales and service agreements.
- ∨ Process orders, forms, applications and requests

$(01\05\2016 - 02\06\2017)$ customer service/call center

- ∨ Mall Alwaha
- Manage large amounts of inbound and outbound calls in a timely manner.
- ∨ Handle complaints, and give the best solution.
- ∨ Greet visitors by welcoming and directing them appropriately
- ∨ Organize, plan, and manage simultaneous tasks and projects as designated.
- ∨ Informs visitors by answering or referring inquiries.
- ∨ Respond to all customer inquiries in a timely manner.
- ∨ Maintains security by following procedures, monitoring logbook, and issuing visitor badges.
- ∨ Answer, screen, and direct incoming phone calls to appropriate personnel.
- ✓ Provide a variety of secretarial and administrative support to the management team.
- ∨ Answer inquiries about company.
- ∨ Update calendars and schedule meetings.

PERSONAL DETAILS

NATIONALITY : SUDAN
DATE OF BIRTH : 01-01-1991
GENDER : MALE
PASSPORT NO : P07143983
PLACE OF BIRTH ;' KOSTI
MARITAL STATUS : SINGLE
VISA STATUS : Visit VISA

LANGUAGE

∨ English & Arabic

EDUCATIONAL ATTAINMENT

- ∨ Senior Secondary Completed
- ∨ Bachelor of Public Relation and Information Officer at Aljazeera University
- ∨ Basic Knowledge In Computer
- ∨ Ms Office ,Excel, Power point

RESPONSIBILITY

- ∨ Handle, resolve customer complaints & perform customer verifications
- ∨ Record details of inquiries, comments, complaints and actions taken
- ∨ Communicate and coordinate with internal departments
- ∨ Weekly billing of stock items

SKILLS

- ✓ Adept in resolve caller's concerns and gain their satisfaction as well as a positive image about my company.
- ∨ Flexible and cooperative.
- ∨ Good ability to work under hard pressure individually or with team.
- ∨ Confident with great ambition to develop my career.
- ✓ Able to react effectively and calmly in emergencies.
- ∨ Excellent communication skills, including verbal with proper grammar.

STRENGTH

- ∨ Positive attitude
- ∨ Intellectual
- ∨ Smart worker
- ∨ Ability to accept challenges quick learner.

DECLARATION

I hereby declare that above furnished information is true to the best of my knowledge I look forward to hearing from you in the near future.