

Kottakudiyil (H)
Chembukadave(PO)
Kodenchery (VIA)
Calicut (D)
Kerala, Pin- 673580

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Kerala, Pin- 673580

E-mail Id: ajiljohn38@gmail.com

Mobile No : +971 562754119

TECHNICAL SKILLS

Microsoft Excel



Microsoft Word

Power Point

PERSONAL STRENGTHS

- Ability to lead a team.
- Ability to learn new technologies quickly
- Efficiently plan and execute work quickly and smartly.
- Creative thinker
- Good Team player Sincerity and Hard working

LANGUAGES KNOWN

- English
- Malayalam
- Tamil



AGIL K JOHN

CAREER OBJECTIVE:

To make positive contribution as part of your dynamic and well reputed organization in a position where my management, decision making and communication skill will be appreciated and enhanced by using good management, team handling and leadership skills, work with your organization for the mutual profit and growth.

EXPERIENCE:

- ❖ Experience in ALIF DISTRIBUTORS as business development executive (2016 Sep – 2019 Dec).

Responsibilities:

- Build contacts with potential clients to create new business opportunities
- Keep prospective client database updated
- Make cold calls for new business leads
- Support in writing new business proposals
- Maintain knowledge of all product and service offerings of the company
- Arrange meetings for senior management with prospective clients
- Follow company guidelines and procedures for acquisition of customers, submission of tenders etc.

EDUCATION:

- M.B.A specialized in Human Resource & Marketing from Calicut University in SREE NARAYANA EDUCATION SOCIETY INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH (SNES IMSAR), Chethukadavu, Calicut, Kerala (2014-2016).
- BBA(specialized in finance) from Calicut University in KMO Arts & Science College, Koduvally, Kerala (2011-2014)

ACADEMIC PROJECTS:

- Minor Projects: “Customer satisfaction towards Maruti Suzuki with special reference to popular vehicles Mukkam”
- Major Projects: “Study on employee engagement at Santhi Hospital Omassery”

HOBBIES

- Swimming
- Playing Cricket
- Journey

PERSONAL PROFILE:

Name : AGIL. K. JOHN

Date of Birth : 25-07-1993

Father’s Name : Johnny

Gender : Male

Marital Status : Single

Nationality : Indian

Passport Number: K6696034

ACADEMIC RELATED ACTIVITY:

- Attended 15 days training session in Milma on marketing their products
- Participated in investors and empowerment programme
- Volunteer in NSS (KMO Arts & Science College, Koduvally

Date: **AGIL K JOHN**

Place: