

Namitha Vinayakumar

BBA Graduate

Effective team leader and a problem solver with good computer skills and a hardworking mentality. Goal oriented and creative, able to work independently and as a member of a team



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📍 Sharjah, United Arab Emirates

📅 30 January, 1999

WORK EXPERIENCE -FULL TIME

Customer Service Officer Commercial Bank of Dubai / Etisalat

10/2019 - Present

Sharjah

Banking Products - Partnership with Etisalat

Duties

- Initiating sales with potential customers over phone.
- Listening to customer needs to generate sales.
- Overcome objections through friendly and persuasive strategies.
- Provide information about new and existing products to customers.
- Check DBR, AECB and APP score and book appointments.
- Perform cold calling to build sales pipeline.

Sales and Marketing Executive Technowave International

07/2019 - 08/2019

Dubai

IT Company

Duties

- Monitored customer buying trends and competitors actions to adjust strategies and achieve sales goals.
- Collaborated with internal teams and suppliers to evaluate cost against expected market price points.
- Cold calling to build sales pipeline.

WORK EXPERIENCE - PART TIME

Jumbo Electronics (08/2019)

- Sales Promoter for Apple Products- GITEX Shopping Festival

Redington Gulf (08/2019)

- Social Media Promoter - Gitex Technology Week

Millennium School (03/2019 - 04/2019)

- Sales Assistant

Eastern, Brahmins, Kracklite (09/2020 - 10/2020)

- Sales Promoter

EDUCATION

Bachelor of Business Administration Amity University Dubai

09/2016 - 07/2019

First Division

Course

- Specialized in Sales and Marketing

Higher Secondary

Sharjah Indian School - Science Stream

04/2014 - 03/2016

7.6 CGPA

SKILLS

Leadership

Computer Skills

Communication Skills

Time Management

Work Ethic

Problem Solving

Goal Oriented

Creative

ACHIEVEMENTS

- * UAE Driving License
- * Top Achiever at CBD for Digital Sales
- * Best Sales Promoter - Redington
- * Memory Champ - 1st Position
- * Shastra Prathiba - 3rd Position
- * National Level Long Jump Player
- * Individual Sports Champion (2015-2019)

ORGANIZATIONS - WORKED WITH



Splash



LANGUAGES

Malayalam

Full Professional Proficiency

Hindi

Limited Working Proficiency

English

Full Professional Proficiency

Arabic

Elementary Proficiency

INTERESTS

Sports

Painting

Dancing

Listening to Music