

MOHAMED ALY

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📍 Dubai/United Arab Emirates

✈ Skills

• Sales • Customer relations • Customer support • Marketing • E commerce • Communication skills • Computer proficiency • Fast typing 44 wpm • Team building • Leadership • Confident • MS office • Adobe Photoshop • Multi tasking • Team building • team work •

👤 Personal Details

Date of Birth : 12/11/1992

Marital Status : Married

Nationality : Egyptian

🎯 Objective

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately. Professional Sales Executive with 7 years of experience attending to needs of customers and converting prospects to increase sales. Accomplished in emphasising service features and benefits, quoting prices, discussing credit terms, preparing sales order forms and developing reports. Expert in overcoming objections from prospective customers to maximise sales opportunities.

🎓 Education

○ **Misr university for science and technology** 2018
Bachelor's degree in management economic and information system
English Finance and accounting
2.31

💼 Experience

○ **Noon.com** 2015 - Present
Digital Marketing Executive / E-commerce / Sales promotion • part time
○ Planned and executed social media campaigns through Facebook and Instagram platforms, achieving average engagement rate of 30%.

○ Built and maintained working relationships with clients.

○ **New century Real Estate** 2018 - 2020
Real estate sales and marketing • part time
I've compiled some real estate marketing ideas top agents use to promote their businesses. Whether you're just getting started or are an experienced realtor looking to attract new clients, these marketing tips will help you create a successful marketing plan.

○ **Carrefour** 2018 - 2020
Retail Sales Executive
• Elevated customer experiences from first point of contact, conducting thorough needs analysis to identify optimal solution.
• Maximised brand visibility and awareness by implementing store merchandising initiatives and maintaining optimal stock levels.

○ **Carrefour** 2020 - 2021
Supervisor
• Strategically handled staff schedules and rotas for effective workload planning and management.
• Planned, organised and monitored resources to ensure efficient use of labour, equipment and materials.
• Managed daily planning of workplace operations, clearly communicating targets to staff for smooth, efficient task delivery.
• Developed diligent staff training and mentorship programmes to provide accomplished new starters for positive team results.

