

RESUME

Akansha Patel

Address: House no.-203, The Waves Apartment, Phase-I, Risali, Chhattisgarh-490006

E-mail ID: akansha.patel205@gmail.com

Phone No: 8087855213

LinkedIn Profile: <https://www.linkedin.com/in/akansha-patel-62466a115/>

CAREER OBJECTIVE:

An ambitious, hard-working, and sincere professional with four years of experience in healthcare industry. Looking forward to contribute to the success of the organization and at the same time enhance skillset, knowledge and develop managerial & interpersonal skills to deliver quality outcomes.

WORK EXPERIENCE:

Consulting Analyst

qlaar LTD., Bangalore

Employment Date (Since 7 SEPT' 2020 to present)

Job Summary:

- Implemented compelling market access strategies focused on demonstrating real value and minimizing risk for the organization and external stakeholders.
- Routinely provides clients with insights related to HTA, pricing, reimbursement, ongoing and upcoming evaluations for various therapy areas including Neurology, Cardiovascular diseases, Oncology as the major ones.
- Track key changes in health technology assessments (HTA) methodology (G-BA, HAS, NICE, SMC), pricing, and reimbursement in European and Middle-Eastern countries to help client in designing drug launch strategies.
- Development of monthly bulletin for key countries to provide latest updates regarding payer environment and healthcare landscape.
- Assessment of drivers and restraints to the pricing, reimbursement, and market access in various projects to execute actionable market access.
- Developed reports with comprehensive understanding of HTA viewpoint regarding multiple comparators, digital health applications, gene therapies and cross-over studies.
- Conducted formulary analysis for top 20 formularies in US for CV and Asthma drugs to help clients gain knowledge of drug classification, formulary coverage restrictions, prior authorization & step therapy requirements.

Research analyst

Meticulous Market Research Pvt. Ltd., Pune

Employment Date (4 DEC' 2017 – 31 AUG' 2020)

Awarded as Star Performer for the year 2019

Job Summary:

- Market analysis and writing of high-quality biotech/healthcare reports under stipulated timelines.
- Conducted research study for both custom and syndicate reports, to formulate strategies by identifying gaps and opportunities for top global pharmaceutical and MedTech companies.
- Collected quantitative and qualitative data through extensive primary and secondary research.
- Identified key companies operating in target market with study of their business overview, financials, product offerings, and strategic developments.
- Performed market engineering to estimate and forecast the global micro markets across regions including North America, Europe, APAC and Rest of world.
- Estimated market shares of the top market leaders and meticulously studied opportunities nurturing the new entrants using top-down and bottom-up approaches.

Research Analyst (Intern)

Innoplexus Consulting Services Pvt. Ltd., Pune

Employment Date (JUL' 2017 to NOV'2017)

Job Summary:

- Worked on Projects concerning data retrieval of Key Opinion Leaders (KOLs) from Oncology for company's mobile and web application.
- Analyzed publication related to diseases like COPD and bronchoscopic techniques to make client deliverables.
- Worked on large datasets to categorize diseases by their ICD codes for company's mobile and web application.
- Financial KOLs and their pharmaceutical connections data brought into consciousness.
- Generated primary contact details from various social platforms for drug manufacturers to get details of frequency of their drug prescriptions.

RESEARCH EXPERIENCE:

Dissertation fellow at Indian Institute of Sciences in Molecular Biophysics Unit

EDUCATION:

- **Indian Institute of Sciences, Bangalore.**
Dissertation Fellow in Molecular Biophysics Unit (JUL'2016 to APR'2017)
- **Dr. D.Y. Patil Biotechnology Institute, Pune**
M.Tech. (Integrated) in Biotechnology 2012-2017
Gold Medalist with Cumulative CGPA of 10/10.

Skills:

- Ability to complete projects and achieve goals on time while delivering high quality results
- In-depth knowledge of current trends in regulation, pricing and reimbursement

- Good interpersonal skills; ability to work well within a team environment and individually
- Strong analytical skills and attention to detail
- Primary and secondary research
- Excellent oral and written communication skills
- Experience in MS Word, Excel and Power point
- Market sizing and forecasting

Area of Interest:

- Pharmaceutical Consulting
- Pharmaceutical market access, pricing, and reimbursement
- Market forecasting and sizing
- Market Research
- Report writing

Personal details:

Permanent Address : House no.-203, The Waves Apartment, Phase-I, Risali, Chhattisgarh-490006
Date of Birth : 20 May 1993
Marital Status : Unmarried
Communication : English, Hindi, Marathi

DECLARATION

“I hereby declare that the above information’s are true to the best of my knowledge”

Date: September 2021

Place: Bhilai