

JUGAL RUPESHBHAI KOTECHA

 [jugalkotecha999@gmail.com](mailto:jugalkotecha999@gmail.com)

 7383333907

 15 - Parsananagar, 'Sumiran', B/h Ayyappa Temple, Jamnagar Road, Rajkot - 360001.

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Skills

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Objective

Motivated and detail-oriented sales

professional with more than three years of sales experience seeking a management position. Seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with team-building and staff development.

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Team Leadership, Lead Qualiﬁcation, Relationship Building

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Language

English, Hindi, Gujarati



Experience

Wiptech Peripherals Pvt. Ltd. - Rajkot, Gujarat.

# 01/01/2018 - 05/12/2020

Sr. Sales Executive

Responsible for all Gujarat channel market for Solar, Power and IT Products.

Exceeded sales goals by more than 20% in every Year since being hired at the company.



Kich Architectural Products Pvt. Ltd. - Rajkot, Gujarat.

# 14/12/2020 - 28/02/2021

Sales Oﬃcer

Responsible for Rajkot channel market and deal with End Users too.



PV Renewables - Ahmedabad, Gujarat.

# 01/05/2021 - PRESENT

Sales Executive

Responsible for all Gujarat channel market for Solar Products.

Formulate & present an innovative marketing strategies for junior team members to build foundation for successful sales plans.

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R. P. Bhalodia College - Rajkot, Gujarat.

Education

# 2016 - 2019

Bachelor of Computer Application 75%