



Avnish Bhatt

Corporate Sales

An aspiring, resourceful and dedicated professional. Holding qualifications from two of the accredited universities; along with 5+ years of significant work experience from different sectors requiring multiple competencies. Currently, seeking an opportunity to grow his career with a reputable organization.

✉ avnishbhatt93@gmail.com

📞 +971501487646

📍 Sharjah, United Arab Emirates

📅 05 September, 1993

in linkedin.com/in/avnish-bhatt

📄 avnishbhatt93

SKILLS

Adaptability

International Sales

Management

Business Development

Market Research

Communication

Marketing

Operations

Data Analysis

CRM

Problem Solving

WORK EXPERIENCE

Assistant to the Regional Manager (Europe & Africa)

Strategic

09/2019 — Present

Dubai, UAE

Annual Investment Meeting 2020

Achievements/Tasks

- Consultative selling.
- Investors Acquisition.
- Market research - Identifying contributors in their allocated regions and building an advantageous database.
- Business relations management and development support - Preparation of various forms, documents and official government invitations.
- Introducing investment opportunities by governments to the Investors.
- Operations - Creation of an individual pipeline outlining the activities and workload of the individual sales manager in accordance with the paramount project pipeline and timeline.
- USI CRM portal database support — current CRM database updating, verifying, quality check and cleansing.
- Working on Government Delegations internationally.
- Arranging roadshows internationally in the assigned regions.
- Dealing with Ministries, Mayors, Investment Promotion Agencies for the promotion of trade and investment in the countries.

Contact: Mr. Maaz Ayub

Assistant Engineer

Power Technical Engineering

06/2019 — 09/2019

Sharjah, UAE

Pressure Vessel Manufacturing

Achievements/Tasks

- Sending and receiving quotations.
- Observing all departments of pressure vessel manufacturing.
- Quality checks.
- Ensuring on-time deliveries and paperwork.

Contact: Mr. Bhavesh Bhatt

WORK EXPERIENCE

Store Manager

York Beverage

09/2014 — 09/2018

Ohio, USA

Convenience Store

Achievements/Tasks

- Proven Ability to work in a Fast-Paced environment.
- Successfully managed several day to day activities.
- Calculating and ordering inventory.
- Handling of accounts and payments.
- Well versed in computing and necessary software systems.
- Provided satisfactory customer service and effective troubleshooting.

Contact: Mr. Vishal Patel

Chemical Engineer - Trainee

Green Environment Co-op.

06/2012 — 11/2012

Gujarat, IND

Common Effluent / Waste Water Treatment Plant

Achievements/Tasks

- Plant Operations - Treatment of impure water containing toxic wastes, discharged from nearby industries.
- Successfully developed precision analytical skills with mandatory tests and inspections to match government-approved quality standards.
- Ensured safe disposal of the hazardous wastes into Secure Landfill Facility.
- Timely submission of detailed reports.
- Presentations.

Contact: Mr. Jatin Patel

EDUCATION

Chemical Engineering - Bachelors

Cleveland State University

2014 — 2018

Ohio, USA

Courses

- 4 years Degree

Chemical Engineering - Diploma

Nirma University

2009 — 2013

Gujarat, IND

Courses

- 4 years Degree

CONFERENCES & COURSES

Design Thinking

University of Virginia

- Online Course

Entrepreneurship Development

Cuyahoga Community College

Interpersonal Skills

Nirma University

ACHIEVEMENTS

Solar Distillation (2013)
Final Project - part of Diploma

Driving License
International - India - USA

LANGUAGES

English ● ● ● ● ●
Hindi ● ● ● ● ●
Gujarati ● ● ● ● ●

Urdu ● ● ● ○ ○
Arabic ● ● ○ ○ ○

INTERESTS

✈ Travelling 🚗 Driving 🎧 Music 🏋 Fitness

REFERENCES

Maaz Ayub
“Regional Manager (Europe) at AIM Strategic, Ministry of Economy Dubai”
Contact: maaz.ayub@aimcongress.com — +971588701300

Piyush Harwani
“Senior Energy Engineer at CEM”
Contact: piyushharwani@gmail.com — +971503254945