



Ratheesh O.S

Corporate Sales Officer - Business Development

Sales and business development professional with more than 12 years of U.A.E experience to take responsibilities and contribute towards the growth and development of the organization ,Braced for team work ,to achieve the business target ,leading to professional & personal satisfaction .

Al-Khail Gate

Dubai

os.ratheesh@gmail.com

Mob +971506791069

Nationality : Indian

Date of Birth : 30/04/1981

Passport No : L1221362

Marital Status : Married

Visa Status : Visit Visa valid till June 06 2022

UAE Driving License : Light Vehicle

Experience

Entrepreneur

Oushadhi Agency & Madhava Memmorial Ayurvedic
Pharmacy Alappuzha ,Kerala India
February 2019 - Present



- * Supervise and lead the business operations and employees
- * Set business goals and objectives
- * Responsible for generating sales with existing and new customers
- * Developing new leads, clients and customers.
- * Promoting the company's ayurvedic products
- * Maintaining the required stocks
- * Reordering the stocks with the supplier
- * Maintaining strong relationship with the suppliers & customers .

Corporate Sales Officer - Business Development

Max Electronics LLC (Landmark Group Dubai)
December 2010 - January 2019



- * Introducing new customer to increase sale
- * Arranging stocks for corporate deals from various suppliers.
- * Maintaining healthy relationship with Suppliers.
- * Promptly taking action whenever & wherever required
- * Following all the instruction and completing task on time
- * Sorting out all the issues related to payments, stocks, & promotions
- * Maintaining strong relationship with all the product distributors.
- * Do all the transactions on the system. Like putting requisition from warehouse, and direct requisition from system to purchase manager.
- * Giving training to new staff about products and system. Motivating them to achieve the given target.

Sales Executive

Hour Choice LLC Dubai
2006 - 2010



- * Worked as a sales executive with Hour Choice Showroom .
- * To ensure that proper merchandising & visual merchandising standards are maintained .
- * To communicate all sales activities to Area Manager .
- * To achieve the given monthly sales target .

Marketing Executive

Shri Ram Transport Finance Company Cochin India
2004 - 2006



- * To appoint new agents for deposit mobilization .
- * To meet the customer with the agents & to explain about the new schemes .
- * To conduct investors meet .

Education

Management of business administration(Marketing & HR)
The Rajas Engg College Nagercoil (Anna university Chennai) India
2003 - 2005

Projects

* A Project at MILMA Titled “ Study on dealer attitude towards various brands of Ghee with special reference to Samrudhi Ghee in Alleppey District”.

* Organization study at Mc Dowells Cherthala . (UB group).

Bachelor of commerce (Kerala University)
NSS College Cherthala ,Kerala , India .
2000 - 2003

Computer Knowledge

Windows , MS Office , Internet & Web Surfing .

Languages Known

English , Hindi , Malayalam , Tamil .