



MANJUNATHA.R

Al Daboda Building, Flat 208, Deira. Dubai

Mobile: +971-547441089

Email: munjunathar678@gmail.com

OBJECTIVE

Efficient and effective sales representative with over 9 years of experience in Automotive and Apparels retails sales and managing business, professional and corporate client accounts. Exceed sales goals by more than 15% each quarter.

Experience

Company Name: **Anant cars auto Pvt ltd**

Duration: March 2018 to August 2021

Worked As: **Sales Coordinator**

JOB DESCRIPTION

- Tracking customer enquiries.
 - Coordinating with sales team for the quotes and delivery of new car.
 - Allocation of new car to customer.
 - Preparing the pro-forma invoice and loan follow up with finance team.
 - Answering client calls regarding their queries.
 - Maintaining supply of sales presentation materials, including slides and brochures.
 - Coordinating with the PDI team before delivering the car to the customer.
 - Generating the MIS report of each sale executive (Daily, Weekly & monthly).
-

Company Name: **Surya Nisan**

Duration: March 2015 to Mach 2018

Worked As: **Sr Sales Consultant**

JOB DESCRIPTION

- Attending the walk-in customer
 - Doing need analysis for the first time car buyer
 - Achieving the monthly targets and quarterly targets
 - Assisting the customer in selected the product and services
 - Attending the special training on products and services
-

Company Name: **Brand factory (Pantaloons Retail)**

Duration: March 2012 to Feb 2015

Worked As: **Retail Sales Executive**

JOB DESCRIPTION

- Serves customers by helping them to select products.
 - Drives sales through engagement of customers, suggestive selling, and sharing product knowledge.
 - Greets and receives customers in a welcoming manner.
 - Responds to customers' questions.
 - Directing the customer to select their brands.
-

SKILLS

Leadership, sales expertise, managerial skills, analytical thinking, enthusiasm, and coaching skills

EDUCATION

S.S.L.C

P.U.C

PERSONAL DETAILS

- Name : Manjunatha R
 - DOB : 08-02-1987
 - Nationality : Indian
 - Marital Status : Single
 - Gender : Male
-

LANGUAGE KNOWN

- English
- Hindi
- Kannada
- Telugu

Thanking you,
Manjunatha. R