

Suraj Nagpure

- Procurement
- Supply Chain Management
- Corporate, Retail & E-commerce

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Summary:

Dynamic professional with over 8 years of comprehensive experience in Procurement, Supply Chain Management, Inventory Control, Strategy Development, Vendor Management, & International Goods Distribution in Foods and FMCG.

Achievements:

- Received Value Awards for 2 Consecutive Years for Cost Saving & Operations Improvement Initiatives.
- Received Best Performer Award for Category Planning in New Product Launch Activities.
- Appreciated by Management Multiple Times for Market Analysis and Consumer Trend Studies that Guided New Product Launches.

Professional Experience: 8 Years

- ITC Limited, Assistant Manager Supply Chain Procurement (Jul 2022 to Dec 2024)
 - Procured Raw Material (RM), Services & Finished Goods (FG) for FMCG, Personal Care Products for Growing Channels.
 - Operated Category Planning, Supply Chain, Operations & 3P Logistics Coordination of D2C Brand's Shopify web-sites.
 - Led Demand Planning (S&OP) & Distribution for E-Commerce Channels, & Gulf Exports (UAE, Oman, & Qatar).
 - Reduced Company Cost by 15% with Improved Quality by Negotiation, New Vendor Sourcing and Supplier Interaction.
 - Improved Multilayer Inventory Planning which Resulted in Trimming the Inventory Holding by 18%.
- Tarinika.com, Supply & Procurement Manager (Nov 2021 to Jun 2022)
 - Handled Domestic & International Procurement of 925 Silver & Imitation Jewelry and Raw Materials for USA & India Market.
 - Responsible for P&L, Supply Chain, Operations & Fulfillment of North America E-Commerce, D2C web sites and the offline stores in India.
 - Launched New Festival Special and Occasion Special Categories Resulting 38% Revenue Growth Quarterly.
 - Overhauled inventory management, resulted in cutting on-hand costs by 20% while maintaining a 99% order accuracy rate.
- Giva.co, Procurement & Supply Strategist (Jan 2021 to Nov 2021)
 - Handled Domestic & International procurement of 925 Silver Jewelry, Diamond Jewelry, VM store display and Raw Materials.
 - Enabled New Sourcing Countries for Exclusive & Specialized Product Range, resulting in 25% cost reduction.
 - Launched Perfumes, Wallets, Gift Accessories & Personalized items grossing 20% revenue growth in Organization.
- Firstcry.ae, Purchase Executive (Buyer) (Sep 2017 to Jan 2021)
 - Managed Procurement, Discounts & Supply Chain Operations for Firstcry UAE, Saudi Arab & India worth \$350+ Million Yearly.
 - Handled Category Management for Diapering, Ride-on, Consumables and Non-Apparel sections for Babies and Mother Products.
 - Improved Category Assortment by 45% in Allocated Categories Yearly by Researching Market Trend & Competition Analysis.
 - Trimmed 32% of assortment by implementing change inventory mechanisms with an auto replenishment system (ARS) & BTST
 - Involved in Imports, New Channel Development, Inventory Management and Franchise Retail Outlet Operations (Private Label).
- KNORR-BREMSE SCV, Procurement Officer (Aug 2016 to Sep 2017)
 - Handled procurement of Rubber, Plastic & Machined Parts worth over 100 Million INR.
 - Implemented improvements for T+20 shortage analysis and production capacity optimization.
 - Worked for Production Planning & Control (PPC) for the manufacturing line.
 - First Approver of freight bills & documentation for Import-Export and local logistics.

Skills:

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|--|--------------------------------|----------------------------------|
| • Procurement | • Category Management | • Quality Assurance |
| • Strategy Development | • P&L Management | • Strategic Thinking |
| • Global Sourcing | • Inventory Data Management | • Risk Management |
| • E-procurement | • Inventory Control Procedures | • Cost Saving |
| • Services Procurement | • Process Improvement | • Communication |
| • Supply Chain Optimization | • Budget Development | • Problem-Solving |
| • Supply Chain Management | • Competitive Analysis | • Teamwork |
| • Demand Forecast | • Spend Analysis | • Leadership |
| • Staff Training and Supervision | • Distribution Management | • Adaptability |
| • Contract Negotiation | • Operations Management | • Negotiation |
| • Vendor Onboarding | • Detailed Inventory Reports | • Cross-functional Collaboration |
| • Vendor Relation | • Stock Audits | • Inter-Personal Skills |
| • Supplier Relationship Management (SRM) | • Competition Analysis | |

IT Skills:

- SAP MM
- SAP SD
- Shopify
- Magento
- Enterprise Resource Management (ERP)
- Office Suites (Microsoft Excel, Word, PowerPoint)
- Zoho Inventory
- CRM Tools
- Dashboard Tool

Strengths:

- Strong Analytical Skills & Agile Functions.
- Worked with Fast Paced Start-up Culture.
- Proven Ability to Work under Pressure.

Education: Bachelors of Engineering – Mechanical from Pune University

Certification: Supply Chain and Logistics Certification - UAE HRDC Accredited

Languages: English, Hindi, Marathi.

I hereby declare that above information is true best of my knowledge & Belief.

Suraj Nagpure.