



VIVEK RAJ P

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OBJECTIVE

Seeking a position to utilize my skills and ability in the skill development faculty that offers professional growth while being resourceful, innovative and flexible

SKILLS

- Good Communication
- Dedication , Punctuality
- Fast consistent and reliable in work
- Code of Ethics
- Attentive learning and Vision
- Leadership and motivation

LANGUAGE

- English
- Malayalam
- Tamil

EXPERIENCE

17-09-2019 - RELATIONSHIP OFFICER

11-04-2022

AXIS BANK LTD

- #Data calling
- #Working towards monthly or annual targets
- #Managing customer expectations
- #Generating leads
- #Identifying new business markets
- #Implement strategies to ensure that customer are served quickly
- #Meeting or exceeding sales goals
- #Preparing weekly and monthly reports
- #Maintaining client records
- #Answering clients queries about credit terms, product and availability
- #Customer interaction

10-03-2019 - SALES EXECUTIVE

31-08-2019

ALY SUZUKI

- #Meeting with clients
- #Attending conferences and meetings
- #Ability to influence and negotiate with others.
- #Demonstrating and presenting products
- #Handling customer questions, inquiries, and complaints.

EDUCATION

2016-2019

BCOM-FINANCE

Chinmaya mission college

2014-2016

COMPUTER SCIENCE

CMS Higher Secondary School

2013-2014

SSLC

NSS English Medium Higher Secondary School

PROJECTS

Financial Performance Analysis of KSFE limited, Thrissur

Financial performance analysis means establishing relationship between the item in the balance sheet and profit and loss for determining financial strength and weakness of the firm