SHAHEEN K

Mob: +971 581559295

Email: shaheen.k2@gmail.com

CAREER OBJECTIVES

Seeking a challenging career in a dynamic environment that allows me to utilize my inherent strength and acquired skills to the fullest and where my desire and drive to succeed will contribute to the organizations growth and profitability.

10+ years experienced Sales/ Marketing/ Customer Service professional with hard core expertise in Dental, Airport Management and Hospital. Adept in handling difficult customers from diverse culture enabling the organization in enhancing bottom line profitability. Capable of maintain good relationship with existing and new customers thereby achieving organizational objectives

EXPERIENCES

- **Appoos Poly Clinic**

4 Years worked as a hospital manager in Appoos Poly Clinic Pulamanthole, Kerala, India where my job responsibilities are pharmacy in Charge, Managing doctors and staffs through scheduling time, key account management, Business developmentand face to face interaction with Doctors and Customers.

- **Denworld Dental Laboratory**

4 Years worked as a Senior Manager in Denworld dental Laboratory where job responsibilities areorganizing special sales projects, assist in devising and implementing sales strategies, Maintaining portfolio of clients for cross selling of bundled products, set appointment and meetings with client, and providing highest level of customer service.

- **ITL Tours and Travels Pvt Ltd**

6 Months Worked as Travel Consultant at ITL Tours and Travels Pvt Ltd, Perinthalmanna, Kerala, India where job responsibilities are assisting to all travel related activities which include booking, reservation, ticketing and facilitating passengers.

- **Calicut International Airport**

1 year Worked as anExecutive Passenger Facilitator in CalicutInternational Airport, Kerala, India where job responsibilities are ensure all passengers are offered highest level of hospitality during their travel experience at the airport during checking, arrivals and visit to the launch in accordance with companies commercial and safety standards and procedures so that passengers and their baggage are handled in an efficient manner. Carry out administration functions of the Airline as per their requirements.

PROFESSIONAL SKILLS

- Sales and Promotion
- Administrative Support
- New Product Launch
- Strategic Marketing
- Suggesting Products
- Marketing Activities
- Customer service
- Business Development

PERSONNAL INFORMATION

Address	Kolambil House, Kizhumuri Post
	Palakkad Dist, Kerala, India, 679307
Gender	Male
Nationality	Indian
Marital Status	Married
Date of Birth	25/05/1986

PASSPORT DETAILS

Passport Number	P 4127860
Place of Issue	Cochin
Date of Issue	1/11/2016
Date of Expiry	31/10/2026

EDUCATIONAL QUALIFICATIONS

- Diploma in Airport Management

  School of Airline Travel Management, Calicut, Kerala
- Diploma in Airlines Ticketing and Travel Management

  School of Airline Travel Management, Calicut, Kerala
- Higher Secondary Education

  Board of Higher secondary Education, Kerala, India
- Completed MS Office Training

COMPUTER SKILLS

ERPapplications, Billing app, MS Office and Internet

DECLARATION

I hereby declarethat all the above instructions are to the best of my knowledge and I belief.

Shaheen. K