

SIRAJ K A Khalid bin Waleed Road Bur Dubai, Dubai United Arab Emirates





https://www.linkedin.com/in/sirajka/

PROFILE

An organized professional with proven E-Commerce, Human Resource, Management and Administration skills. Possess a strong track record in consultant, customer service, relationship, improving test scores and guiding effectively. Ability to be a team player and resolve problems and conflicts professionally. Skilled at communicating complex information in a simple and entertaining manner. Seeking a challenging career to desire optimally utilize my practical knowledge, professional learning and personal skills in synchronization with the organization's goals and culture to achieve the desired outcome.

WORK EXPERIENCE

E-Commerce Coordinator January 2021 - Continues...

RF Combine Ltd.
Al Qusais, United Arab Emirates

- Manage and review product presentation on site to ensure correct categorization, images, copy, pricing and promotional offers are accurate and meet internal requirements.
- Act as a liaison with excellent customer service to work with or resolve customer or product situations.
- Responsible with the third party for quality of work in terms of accuracy and content.
- Create product images and description for e- commerce platform.
- Add content to E-commerce website including virtual images, descriptions and price using assistance of the third party.
- Add products to Brand categories.
- Maximizes growth, accelerates the rate of new customer acquisition along with the 3rd party.
- Drives sales through improved consumer awareness of Company brands along with the 3rd party.
- Develops transition plans for new programs.
- Owns e-commerce promotions and assortment decisions on consultation with the line manager, after collaborating with customers and internal teams for effective product assortment.
- Realigns online marketing and sales activities to align with customers' needs and achieve the sales goals.

HR cum Admin September 2018 – October 2020 EDUFACE Academy for Advanced Studies Thrissur, Kerala, India

- Preparing and amending where necessary HR documents, i.e. employment contracts and recruitment guides
- Hiring, training, and inspiring college faculties to deliver their best in teaching students.
- Maintained open communications between staff, students and provided training &development.
- Providing support in the implementation of Payroll, HR processes and procedures.
- Managing employee relations, value, Assistance and wellness.
- Lead and directed volunteers and student leaders in building goodwill for the institution.

EDUCATIONAL QUALIFICATIONS

Master of Social Work (MSW)

Christ College (Autonomous) Graduated
Affiliated to University of Calicut CGPA-2.63
Thrissur, Kerala, India Grade- B

Master of Business Administration (MBA- HR)

Lords Group of Institutions Graduated
Affiliated to Bharathiar University (SDE) Marks-64%
Thrissur, Kerala, India Grade- B

Bachelor of Computer Application (BCA)

MES Asmabi College Graduated
Affiliated to University of Calicut CGPA-2.62
Thrissur, Kerala, India Grade- B

Certificate in Junior Hardware Engineering (CJHE)

Squadra Academy Graduated
Regd under Ministry of Corporate Affairs Marks-80%
Government of India Grade- A

SKILLS

- Organizing and Execution
- Effective Communication
- Project Management
- Human Resource Administration
- Conflict Resolution
- Reporting & Recruitment
- Strategic thinking & Decision Making
- Sales & Marketing

COMPUTER PROFICIENCY

- Microsoft Office
- Hardware Engineering
- Basic Programming
- HRIS Software's
- Adobe PhotoshopCS3

LANGUAGES KNOWN

- English (Proficient)
- Malayalam (Mother Tongue)
- Hindi (Intermediate) Arabic (Basic)

HOBBIES

Singing, Researching, Blogging.

PERSONAL DETAILS

Father's Name: Mr. Abdul Salam K.M Marital Status: Single
Birthday: 23/09/1995 Nationality: Indian
Gender: Male Passport No: M4270101