

AMAL PAULSON

SALES MANAGER

EXPERIENCE

BYJU'S Learning App

Business Development Associate

2017 - Present

- Interacting with customers and solving their grievances.
- Fixing appointments and meeting them in personal to explain about the impact of our product.
- Pin code analysis and catchment study.
- Achieving monthly targets and being in a stage of competition with my best figures.

Decathlon

Sales Manager

2016 - 2017

- Sales and implementing strategy to improve the top-line.
- Market study and competitor analysis.
- Managing the daily operations of the store.
- Managing the stock and resources of the department.
- Addressing and solving customer quires and grievances from the department.
- Consistency in achieving the target and finishing above 100%.
- Conducting events.

Honda

Sales Executive

2014-2015

- Market and advertise services to attract clients.
- Analyze and decide how to improve our weak areas.
- Use various techniques to make our offers eye-catching.
- Managing the sales of store and field.
- Presentation of demos in commercially viable environment.



CONTACT

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Current Location : Dubai, UAE

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EDUCATION

2016 - 2018

Bharatiyar University

MBA HRM

2011 - 2014

Sree Raghavendra University

BSc.Mathematics

PERSONAL DETAILS

- Nationality : INDIAN
- Address :
Thrikkukaran House
Kesavapady Ollur P O,
Thrissur, Kerala, India.
Pin code : 680306
- Sex : Male
- Age: 26
- DOB: 20-08-1993
- Passport Number : N0780812
- Driving License number : 3969421
Expiry date : 22/10/2021