



# ismail khattab

## SENIOR PROPERTY CONSULTANT

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DUBAI, United Arab Emirates

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A highly experienced sales professional with a strong and successful track record in Dubai. Over 7 years of experience mostly in real estate investments, & revenue growth, and A strong professional network. Exceptionally strong communications, and business development skills, WORK abroker sales for the largest developers in the UAE. Highly experienced understanding of sales proces.

## WORK EXPERIENCE

### senior property consultant oxford homes real estate

12/2020 - 11/2021

dubai

REAL ESTATE

#### Achievements/Tasks

- Set and managed appointments to show homes to prospective clients · Compared recent property sales to current holdings to ensure competitive market price · Helped clients decide between financing options to ensure satisfaction · Kept up to date on competitive real estate knowledge through attending conventions, reviewing listings and trade journals

### property consultant DAR ALEBDA REAL ESTATE

11/2018 - 12/2020

DUBAI

REAL ESTATE BROKER

#### Achievements/Tasks

- Set and managed appointments to show homes to prospective clients · Compared recent property sales to current holdings to ensure competitive market price · Helped clients decide between financing options to ensure satisfaction · Kept up to date on competitive real estate knowledge through attending conventions, reviewing listings and trade journals

### property consultant EMAAR MISR

01/2016 - 06/2018

EGYPT

real estate developer

#### Achievements/Tasks

- Present the products and services for customers •Performing the full cycle of the sales process (Looking for sales leads, Making presentations, Studying the customer needs, ...)

### PROPERTY CONSULTANT Orientals For Urban Development

01/2015 - 01/2016

EGYPT

#### Achievements/Tasks

- Present the products and services for customers •Performing the full cycle of the sales process (Looking for sales leads, Making presentations, Studying the customer needs, ...)

## SKILLS

persuasion

Communication

Ability to Work Under Pressure

Time Management.

Analytical skills

Interpersonal skills

Microsoft Office skills

Teamwork skills

## LANGUAGES

arabic

Native or Bilingual Proficiency

english

Full Professional Proficiency

## INTERESTS

reading

travel

learning