

Amen Hussein



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Dubai

Summary:

Hardworking and reliable Mechanical Engineering with strong ability in service and sales. Offering communication, leadership and problem solving. Highly organized, proactive and punctual with team-oriented mentality.

Skills:

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|-----------------------------|------------------------|
| • Strong technical acumen | * Trustworthy |
| • Self-motivated | * Leadership |
| • Application engineering | * Critical thinking |
| • Sales process engineering | * Very good in English |
| • Solution selling | * Product development |
| • Communication skills | |
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Experience:

02/2017 -02/2018

Sales Engineer, **Advanced Power Systems**, Khartoum, Sudan

- Conferred with customers and engineers to assess equipment needs and determine system requirements.
- Exceeded customer satisfaction by finding creative solutions to problems.
- Improved operations by working with team members and customers to find workable solutions.
- Motivated and encouraged team members to communicate more openly and constructively with each other.

10/2015 – 10/ 2016

Sales Engineer, **Maclease Hyundai**, Khartoum, Sudan

- Conferred with customers and engineers to assess equipment needs and determine system requirements.
- Prepared sales engineering reports by collecting, analyzing, and summarizing sales information and application trends.
- Documented account activities and generated sales reports.
- Negotiated tender and contract terms to meet both client and company needs.
- Developed sales plans to introduce new products to market.
- Attended company seminars to increase understanding and knowledge of products.

10/2014 -10/2015

Service Engineer, **Maclease Hyundai**, Khartoum, Sudan

- Diagnosed equipment malfunctions and completed repairs to restore equipment and maintain uptime.
 - Assisted in installing equipment and tested and maintained equipment.
 - Inspected, repaired and maintained lighting and electrical systems, air conditioning equipment.
 - Performed routine checks on machines and identified any possible problems.
 - Followed instructions regarding duties and assignments for facility and machinery maintenance.
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Education And Training

11/2014

GOOD, Bachelor of Mechanical Engineering

University Of Kordofan, Sudan

Training and Certificationin Maclease Hyundai:

- Hydraulic system.
- Occupational safety and health.
- Diesel engine components & operations.
- Cooling system.