

ARMAN MANSURI

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Objectives

To work for an organization which provide me the opportunity to improve my skills and knowledge to growth along with the organization objectives.

Educational Qualifications

- **Master of Business Administration (Marketing) :**
Appeared in 2017-19 with **59.20%** from S.K. Patel Institute of Management & Computer Studies, Gandhinagar, which is affiliated to the KSV University.
- **Bachelor of Commerce:** Appeared in 2014-17 with **62.62%** from Shree N M Nootan Science & Commerce Collage, Visnagar which is affiliated to the H N G U, Patan Ahmedabad.
- **HSC:** Appeared in 2014 with **71.71%** from Shree H N C D Sarva Vidhyalaya Dabhad (GSHEB)
- **SSC:** Appeared in 2009-10 with **62.81%** from Shree H N C D Sarva Vidhyalaya Dabhad (GSEB)

Subject of interest

- Sales and Distribution Management
- Customer Relationship Management

Key Skills

- Good in Communication
- Hard worker and flexible person
- Disciplined
- Basic knowledge of computer

Key Projects

Summer Internship Project (SIP):

Company Name : - Godrej & Boyce (Godrej Security Solution)
Title of the Project : - A Retailer survey of Godrej Home Safe in Vadodara City
Duration : - 50 Days

Winter Project:

Company Name : - Plastene India Pvt.Ltd
Duration : - 10 days

Participated in workshops and Co-curricular Activities

- Participated in “**Entrepreneurship Awareness Camp**” organized by S.K. Patel Institute of Management and Computer Studies.
- Participated consecutively two years in “**Stall Wars 2017 - Stall Competition 2018**” organized by S.K. Patel Institute of Management and Computer Studies.
- Participated in **Vibrant Gujarat Start-up Summit – 2018**, Gandhinagar.

Personal Details

Full Name : - Armanbhai Mahmadarif Mansuri
Date of Birth :- 10th December, 1996
Language known : - English, Hindi, Gujarati
Address :- At-Po- Dabhad
Ta- Kheralu
Dist- Mahesana
PIN - 384325

Work experience

Mattel Toys Inc.

Designation: sales officer – South Gujarat (HQ-Surat)

As a third party payroll for Mattel Toys Inc.

23rd November 2018 to 30th September 2019

- Secondary and primary sales
- Open new retailers
- Create Retailers scheme as per market situation

Maped stationary India ltd

Designation: Sales officer - Gujarat

1st October 2019 to till 31st December 2020

- Secondary and primary sales
- Recruitment of new retailers and Distributor in Gujarat
- Product Awareness in retail market

Oxygen Plasticare Pvt. Ltd.

Designation: Sales Executive – Ahmedabad

1st January 2021 to Till date

- Add new customer and expand brand name in retail market
- Also doing project sales
- Recruitment of new Distributor

Declaration

I hereby declare that the above mentioned information is correct up to best of my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Date-

Place

(Arman Mansuri)