# Ajith E. Jacob ≊ajith43@gmail.com +971-50-9511070

**Thought leader and Accounts & Finance strategist**, with **17.5 years** of rich & global experience of handling **projects over USD 25 Million** and in **providing leadership across entire financial functions** with consistent record of delivering results in growth, revenue & profitability.



### **Executive Profile**

- Strategic Leader, recognised for successfully spearheading large-scale financial & business operations with hands-on experience in Core Finance, Financial Planning & Analytics, MIS & Financial Reporting, Risk & Compliance, Finance Control, Strategic Project Management and Costing
- Associated with Envac Middle East, Dubai as Regional Finance Manager, reporting directing to CEO/ CFO of the company
- Gained 360-degree exposure and experience in adding value to the business through various cost savings and process improvement initiatives; capable of implementing complex business processes and operational improvements
- Transition & Migration specialist; spearheaded the migration to ERP packages right from scratch including process stabilization, performance monitoring, key metrics development, resource deployment and stakeholder management
- Highly experienced in group consolidation with complex and multilayer reporting structure
- Resourceful in preparing financial models, projections, board presentations on financials performance and business updates on quarterly basis
- Proven capabilities in developing and implementing financial & operational controls that improve P&L scenario and competitively position the firm
- Gained competency in managing the entire gamut of team management activities including circulating reports among team members, analysing performance, attendance, attrition, coaching and delivering feedback to an individual for enhanced performance
- Displayed excellence in forecasting & anticipating requirements, performing trends & variances analysis, developing action plans, measuring & analysing results, initiating corrective actions and minimizing the impact of variances

# Career Timeline



# Key Impact Areas

Financial	Cost Savings &
Accounting &	Profitability
Analysis	Improvement
Risk & Compliance	Capex Budgeting/
Management	Financial Planning
Fund & Cash Management/ AOPs	Team Building & Structuring
Customer Relationship Management	Taxation & Accounting
Financial Analysis	Financial/ Internal
& Forecasting	Control

### Education

- Chartered Accountancy (Article Trainee) Course from ICAI, India
- Bachelor of Commerce from Mahatma Gandhi University, India

# Soft Skills



### IT Skills

- ERP Package AX Dynamics and Peachtree
- Hands on Teams, Sharepoint.
- PeopleSoft (Accounting Package) while in Genpact
- Completed computer course in MS Office at Alpha Data, Abu Dhabi

### **Professional Experience**

#### Mar'06 to Feb 21: Envac Middle East, Dubai, UAE as Regional Finance Manager

#### **Key Result Areas:**

- Conducting **extensive financial analysis** that focused on driving operational efficiency, performance, cost reduction, profitability improvement, financial control & smooth system implementations
- Directing a dedicated team of 8 professionals for managing Accounts & Finance, HR and Admin. activities; evaluating the performance and providing training and development opportunities for Finance staff
- Driving teams to ensure timely preparation and maintenance of all necessary records of payables & receivables, income & expenses, general ledger, profit & loss, balance sheet accounts, and document business transactions
- Well-versed with Percentage of Completion revenue recognition on various high valued projects across regions
- Processing **daily invoicing for accounts receivable**, monthly commission statements and updating customer payments
- Undertaking internal & regulatory reporting, accounting operations and forecasting functions; steering the overall accounting operations & audits for the organization
- Coordinating with **annual statutory audit** and all administrative functions
- Managing **UAE and Saudi Taxation** including VAT, Withholding Tax and Corporate Tax and Zakat
- Front-leading financial planning and analysis activities such as management reporting & analysis, financial modelling/ cost modelling, forecasting, and special projects
- Supervising the preparation of financial and business related MIS reports including P&L reports, annual balance sheet and so on
- Providing leadership, strategic consultation & guidance on financial and administrative issues affecting the company
- Establishing credible financial intelligence for the management and the Project Teams by data analysis across all legal entities

#### **Highlights**:

- Recognised for implementing Microsoft Dynamics AX 2012 in five legal entities of the company
- Successfully managed functional planning, data migration, user interface testing, training modules, and integrity verification
- Drove strategic vision and conceptualised need-based business strategies for maximizing profitability & revenue generation & realizing organizational goals
- Appreciated for preparing & implementing **short-term and long-term business plan** for company, monitoring actual performance and taking corrective actions for any deviations

#### Nov'04 to Dec'05: Genpact (GE Capital International Services), India as Accounts Assistant

#### **Key Result Areas:**

- Worked in Face Approved Folder, Recurring Folder, Immediate Pay Folder & Auto Pay Folder
- Worked in purchase order folder; managed all PO vendor set-up and vendor maintenance like change of address, bank details and change in payment terms
- Member of **vendor set-up team** and established **13,000 vendors** in system
- Analysed **report capability** of the vendor every quarter; monitored **monthly tax forms** from the vendors, updated the same and issuing tax forms to vendors in US; managed **all 1099 calls** from vendors & client
- Resolved queries received by GMB

#### May'03 to Aug'04: M/s Mathew Eapen & Co. Chartered Accountant, India as Audit Assistant

#### **Key Result Areas:**

- Performed the audit of other company's accounts by **preparing internal and statutory audit report**
- Solution Worked on manual and computerized Accounting System
- Prepared Reconciliation Statement, Monthly Trial Balance, P&L & Balance Sheet, and statements related with taxation matter



# Personal Details

Date of Birth: 15<sup>th</sup> September 1979/ Languages Known: English, Hindi, Malayalam Place of Birth: Abu Dhabi Visa Status: Cancelled Visa Target Location: Dubai/ Open