



MUBEEN TP

Dubai, UAE

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Objectives :

Enthusiastic salesman seeking a Sales Associate position in a well-established Organization to utilize 3 years of retail sales experience, persuasive selling skills, effective merchandising skills, and customer service skills to engender sales.

Work Experience

Peeves Business Links (Distributor of Unilever Product)

Sales Executive: - (01.02.2019 to 31.12.2021)

- Order Placement and Invoicing as per the stock availability and assigned target.
- Visit all outlet regularly as per the daily route plan.
- Merchandise all the product as per the FIFO.
- Follows up existing clients to make sure that they are satisfied with the product.
- Business development.
- Marketing of Product and Services in Social media-IG and FB.
- Goods return management as per the Expiry date.
- Daily Sales report and Cash management.

Education

- **Bachelor of Commerce (2018 - Pursuing)**
- **Plus Two Commerce - Kerala State Higher secondary Board (2015 - 2017).**
- **SSLC - Kerala State Board - (2014-2015)**

Key Skills

- Good customer service skills
- Ability to remain calm under pressure
- Ability to make decisions
- Quick Learner with CAN DO attitude
- Good Team Player
- Self-Motivated and Enthusiastic
- Client Relationship management
- Sales Goals Oriented
- Negotiation

Computer Proficiency:

- MS Office –Basic
- Internet and Email

Personal Profile

- Date of Birth : 11/07/1998
- Marital Status : Single
- Nationality : India
- Known Languages : English, Malayalam
- Hobby : Playing badminton, Driving
- Driving License : Indian Light Motor Vehicle

Name: Mubeen TP

Place: Dubai, UAE