



# MOHAMED RABIN M

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## OBJECTIVE

To enhance a career that tests my professional abilities, add value and attempt to achieve organization and individual goals to further enhance my skills through learning and meet the challenges in any giving chance.

## PROFESSIONAL SKILLS

- ✓ Proficiency in entire MS-Office  
Good understanding of Internet tools
- ✓ Excellent Communication, listening and motivating skills
- ✓ Ability to learn quickly is my forte that has helped me successfully manage various jobs given
- ✓ Ability to work with a team of dedicated professionals for achieving the deadlines for the execution of work

## LANGUAGES KNOWN

- English - Excellent
- Hindi - Excellent
- Malayalam - Excellent

## ACADEMIC QUALIFICATIONS

### B.TECH (MECHANICAL ENGINEERING)

VIDYA ACADEMY OF SCIENCE AND TECHNOLOGY THRISSUR, KERALA INDIA

### HIGHER SECONDARY EXAMINATION

GOVT. KERALA HSE EXAMINATION, KERALA INDIA

### SECONDARY EDUCATION

BOARD OF PUBLIC EXAMINATION KERALA STATE

## WORKING EXPERIENCE

### ➤ HVAC SALES ENGINEER

(PRIME MEP SOLUTIONS, CALICUT, COCHIN)  
FROM MAY 2017 TO JANUARY 2019

### Responsibilities include;

- Optimize revenue streams by networking for additional business prospects with established clients.
- Plan strategic brand-building events to expand product portfolio.
- Identify coordinate and participate in client relationship-building activities and meetings.
- Answer customer questions regarding products prices and availability.

### ➤ SALES ENGINEER

(POPULAR JCB COCHIN)

FROM MAY 2019 TO NOVEMBER 2021

## **STRENGTH**

- Efficiency in leading a Team.
- Possess very strong skills and proactive in improving business systems across all functions
- Extremely personable, energy, ambition and proactive approach to improve from the bottom line.
- Excellent analytical and problem solving skills.
- Courage to speak at all levels with a never die spirit

## **COMPUTER SKILLS**

- ❖ **Microsoft Office**
- ❖ **AutoCAD**
- ❖ **Autodesk Inventor**

## **KEY STRENGTHS**

- Commitment
- Dedication
- Flexible to work
- Self-confident
- Eager to face challenges
- Punctual towards work
- Ability to work under stressed conditions