



AbdEL-Aziz Gamal AbdEL-Aziz ALI

Address	UAE
Mobile Num	0566673506
Whats app	0566673506
Email	gabdulaziz773@gmail.com
Nationality	Egyptian
Date of birth	30/7/1991
Marital status	Single

Objective:

Seeking a challenging job opportunity, within a healthy atmosphere, this offers room for extensive learning, professional development, and advancement upon performance that would enhance my skills, and make me gain more knowledge

Work Experience:

--Taif Al Emarat Perfume ::

Sales executive,

DUBAI .ACC branch

(october2020— March 2021)

- **Welcoming customers and providing assistance in choosing and purchasing products.**
- **Increasing product knowledge through marketing sales and brand events.**
- **Promoting and offering the products to specific customers to improve the sales target .**
- **Using product features sales abilities and customer realation skills to increase sales .**
- **Managing inventory control cash control and stor vopening and closing products.**
- **Arranging products in visually bappealing and displaying for optimal sales promotions.**
- **Listening to customer needs and desires to identify and recommending optimal products.**

--Call cementer in Etisalat FROM 2018- 2019

-The methods of dealing with customers and serving them and communicating with them in the most effective and quality

-acting with each client according to his personality

-customer satisfacion

-Be patient to the extreme and do not act with the customers grumbling And dry whatever the customer is troubled our upset

-Receptionist in cairo cosmo midcal centerfrom 2019 -2020

-welcome visitors and quests by greeting them and make acheck in and reseration on opera system and all paper routines in record time

-answering and resolving all complaints call from clinet in record tim

-maintains security by following procedures monitoring logbook issuing visitor badges

-regulations mantanins continuity among work teams by documenting and communicating actions irregularitis and continuing needs

--Customer service Arabic speaker at Orange company from 2014-2015

-Determines requirements by working with customers

-Answers inquiries by clarifying desired information researching locating and providing information

-resovels problems by clarifying issues researching exploring answers alternative solutions and implementing solutions

--Company name Al-Orouba Contracting and Real Estate Investment Company

Job title- Period Sales Retail - From March 2015 till September 2016

Main activities and responsibilities: -

- Meeting and greeting clients visiting the offices.
-
- Telephone sales - taking part in ring out sessions.
-
- Generating appointments for viewings, mortgage advisors, valuations.
-
- Negotiating with potential sellers and buyers.
-
- General office administration duties: photocopying, filing etc.

Referring & introducing potential clients to the agencies Mortgage Consultant.

- Following up business leads.
-
- Preparing professional looking sales brochures and promotional information.
-
- Liaising by phone, email and letter with solicitors, building societies & surveyors.
-
- Marketing by phone & letters properties to potential buyers or tenants.
-
- Projecting a professional image of the agency to the public.
-
- Visiting vacant and inhabited properties and inspecting them.
-
- Comparing a property to others in the area then estimating its value.
-
- Compiling Home Information Packs.
-
- Pointing out a properties best features to buyers and answering their questions.
-
- Advising clients on which properties to buy or let.
-
- Writing up tenancy agreement contracts.

Commercial awareness and a good feel for the property market

Company Name **BERSHKA- fashion -cairo**
Job title- Period **Sales Retail - From July 2016 till January 2018**



Main activities and responsibilities: -

Working as part of an enthusiastic team within a commercial, sales driven and fast paced fashion retail environment. Responsible for driving sales, ensuring good customer service, building relationships suppliers, and ensuring the smooth running of the shop floor.

- Actively greeting customers and maintaining a level of conversation during their store visit.
- Taking decisive action to improve the branch performance.
- Dealing with all customer complaints in a professional and courteous manner.
- Sourcing major and unique fashion shows and events.
- Attending and representing the business at trade shows and external events.
- Maintaining superb visual standards within the store.
- Promoting specific lines under the guidance of management.
- Unpacking and checking all new stock deliveries.

Company Name **PUMA – Shoes, Clothing & Sports Wear – Cairo.**
Job title- Period **Sales Retail - From November 2014 till June 2015**



Main activities and responsibilities: -

- Advised customer on type of equipment for specific purposes.
- Explained care of equipment, regulations of games, and fish and game laws.
- Informed customer of areas for hunting, fishing, or skiing, and cost of such outings.
- Performed other duties as described under Salesperson.

- Greeted customers and ascertain what each customer wanted or needed.
- Computed sales prices, total purchases and received and processed cash or credit payment.

Education

Mansoura University – Faculty Physical Education

B.SC in commerce - Accounting department graduate 2014.



Computer skills

•Windows Microsoft, Microsoft Word, PowerPoint, outlook, Internet

•Advanced Excel.



• International Computer Driving License (I.C.D.L).

• Human Recourses Course (Soft Skills).

Language

Arabic: “Mother Tongue”

English: Reading - Writing - Speaking - Listing (Good).

Mebmbership :

- Active Member of Egyptian Commercial Association.

Personal Skills

- Creative thinking.
- Ability to learn quickly.
- Preparing Presentation.
- Initiative and ability to work to short deadlines.
- High level of numeracy and analytical capability.
- I get along very well with others and enjoy Teamwork.
- Team player who can communicate effectively with all levels of management.
- Dynamic, Ambitious, hard and smart worker, enthusiastic.
- Problem solver, self-developer, leadership, works under stress.

Great honor to be a member in your Teamwork

Signature...

Abdelaziz gamal