



jamsheedjenna26@gmail.com



0501567214



Abu Dhabi, Khalifa Street

## PERSONAL DETAILS

Date Of Birth : 11-05-1993

Marital Status : Married

Sex : Male

Visa Status : Visit Visa

Nationality : Indian

## EDUCATION

SSLC

BA: Economics

## LANGUAGES

English, Hindi, Arabic,  
Malayalam

## PASSPORT DETAILS

Passport No: M2750980

Issued Date : 13-10-2014

Expiry Date : 12-10-2024

Place of Issue : Kozhikode

# JAMSHEED P T

## PROFESSIONAL SUMMARY

Myself, JAMSHEED P T wish attain suitable position in an esteemed organization and wish to use my all constructive abilities and desirous to make my career by changing my quality of work as demand to achieve the desire result. I sincerely believe in maintaining a peaceful friendly and respectable atmosphere at my place. Resourceful Sales Executive with **6 years of experience** working independently and collaboratively with team to foster client relationships and drive sales. Astute in identifying decision makers within prospect account to initiate sales process and deliver successful results. Team-minded in collaborating with management to strategies and improve sales approaches.

## WORK EXPERIENCE

- **Worked as Sales Executive at Mubarak Jewelers (2017-2021)**
- **Worked as Salesman at Nesto Hyper Market UAE (2015-2017)**

## WORK HISTORY

### Mubarak Jewellers - Sales Executive

- Documented daily work in lead development and successful sales.
- Conducted internal and external product training, prepared and executed sales presentations.
- Maintained currency on industry trends and changes and participated in professional development opportunities to strengthen product and service knowledge.
- Created brand awareness by offering gift with purchase promotions and in-store events to increase customer knowledge of store and products.
- Performed post-renewal tasks by booking orders, and maintained accurate records of renewal opportunities and contract records.

## DUTIES AND RESPONSIBILITIES

- Greet customers.
- Help customers find items in the store.
- Check for stock at other branches or order requested stock for customers.
- Provide customers with information about items.
- Ring up purchases.
- Elevate complaints to management.

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## SKILLS

- Service promotions
- Customer service
- Lead development
- Customer relations
- Market trends understanding
- Territory management
- Brand-building strategies
- Idea generation
- Customer rapport
- Technical presenting
- Persuasive negotiations
- Sales and market developmer

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## CERTIFICATIONS

- **Sales Executive at Mubarak Jewelers**

## OBJECTIVES

I hereby declare that all the above particulars are true to the best of my knowledge and belief. If given an opportunity I assure you that I shall endeavor my Best in discharging my duties to the entire satisfaction of my superior.

**JAMSHEED P T**