



# NISHAD HUSSAIN



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Deira, Dubai

## ABOUT ME

A highly motivated professional with experience in both packaging and retail sales. Skilled in quality control, inventory management, customer engagement, and achieving sales targets. As a Packing Assistant, ensured adherence to quality standards and efficient workflows, while as a Showroom Sales Executive, excelled in product demonstrations and customer service. Known for strong organizational skills, teamwork, and a results-driven approach.

## EDUCATION

### Successfully Completed G.C.E A/L

Al Manar National School  
2016 - 2018

### Successfully Completed G.C.E O/L

Al Manar National School  
2005 - 2015

## SKILLS

MS Office	<div><div></div></div>
Creativity	<div><div></div></div>
Leadership	<div><div></div></div>
Negotiation	<div><div></div></div>
Critical Thinking	<div><div></div></div>
Quality Control	<div><div></div></div>

## LANGUAGE

- English
- Sinhala
- Tamil

## EXPERIENCE



### • Sales Associate

Feb 2022 - Dec 2024

JAS Active Wear (Pvt) Ltd | Kandy, Sri Lanka

#### Key Roles and Responsibility

- Customer Engagement: Greet and assist customers, understanding their needs to provide personalized recommendations and solutions.
- Sales Achievement: Meet or exceed sales targets by promoting products and services and closing sales effectively.
- Product Knowledge: Maintain in-depth knowledge of products and services to answer customer inquiries and suggest suitable options.
- Inventory Management: Monitor stock levels, assist with inventory counts, and ensure proper display and replenishment of merchandise.
- Team Collaboration: Work closely with team members to achieve store objectives and provide excellent customer service.
- Visual Merchandising: Ensure merchandise displays are attractive and align with brand guidelines to enhance the customer shopping experience.
- Complaint Resolution: Address customer concerns or complaints promptly and professionally, escalating to management if necessary.



### • Store Keeper

July 2019 - Feb 2022

LCY Store | Shangri - la Mall Colombo, Sri Lanka

#### Key Roles and Responsibility

- Customer Assistance: Engage with customers to understand their needs, preferences, and budget, and recommend suitable products to ensure their satisfaction.
- Product Demonstration: Showcase and explain the features, benefits, and usage of products to help customers make informed purchasing decisions.
- Sales and Targets: Actively work towards achieving individual and team sales targets by employing effective selling techniques and building strong customer relationships.
- Customer Experience: Create a welcoming and professional atmosphere in the showroom, ensuring every customer has a pleasant shopping experience.
- Feedback and Support: Address customer inquiries and concerns, providing solutions promptly while collecting feedback to improve overall service quality.

## REFERENCES

### Aashif Ahmed

General Manager | JAS Activewear (Pvt) Ltd

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### Siraj Mohamed

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I confirm that all the information is true and correct to the best of my knowledge.