



ARSHID AZAD KHAN

SALES & MARKETING

PROFILE

To participate as a team member in a dynamic work environment focused on promoting business growth by providing superior value and service.

Difference between a great career and a merely good one can come down to one simple thing the willingness and ability to take intelligent risks

-Mike Gamson

CONTACT

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SKILLS

- Customer relationship
- New account development.
- Complex Negotiation.
- Enthusiastic in self and others improvement.
- Adaptability

PERSONAL INFORMATION

- Nationality- Indian
- Passport - U2556747
- DOB - 25 January 1995
- Location – Dubai Free Zone [UAE]

EDUCATION

Bharati Vidyapeeth University

MBA [Sales & Marketing], 3.64 CGPA, 2018

University of Mumbai

Bachelor of Commerce, 5.52 CGPA, 2016

Viva College

HSC, 72%, 2013

Infant Jesus High School

SSC, 63%, 2011

WORK EXPERIENCE

New Bharat Glass House & Company

Sales Manager

November 2020– February 2022

- Responsible for driving sales
- Providing excellent customer service at all time
- Helping to increase customer retention by striving to create wonderful customer experiences
- Answering customer questions and concerns to the best of my ability

Alfa Technologies

Business Development Manager

August 2018- September 2020

- Responsible for Operations
- Handling new and existing customer
- Responsible for driving sales
- To look after delivery and after sales service of the product
- Managing the pipeline by reporting probabilities to the service delivery team

Wellspring Healthcare

Management Trainee

July 2017- June 2018

- Organizing and conducting the medical camps
- Thereby seeking out new customers for pitching products
- To make sure that the subscribe customer gets the desired service

ACHIEVEMENTS

Gold medal in Discuss Throw (2011)

Silver medal in Shot Put (2011)

DECLARATION

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars