

Resume

MUHSIN K M

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CAREER OBJECTIVE

Seeking a position to utilize my skills, in the roles which I am passionately looking forward to work, and to deliver the optimum results for my work. To build a long - term career in Customer service and Operations that offers professional growth and continuous learning opportunities.

Professional Snapshot

**Sales & Marketing - reliance jio company, Kerala, India.
(from June 2019 to September 2021)**

Job Description & Accomplishment

- Present, promote, sell products in the B2B sector.
- Meeting cost benefit & need analysis of existing & potential customers to meet their needs.
- Establish, develop, maintain positive business & customer relationship.
- Direct interactive experience with B2B customers.
- Coordinating sales effort with team members and the management.
- Daily petty cash handling.
- Frequent participation in Sales meetings and providing my inputs and obtaining suggestions from my superiors in order to constantly improve my work & also contributing my thoughts to the company for improvement in sales.

KEY SKILLS & KNOWLEDGE

- Proficiency in MS Office programs.
- Good communication skills. (English, Hindi, Malayalam)
- Leadership Qualities.
- Ability in problem solving.
- Time management.
- Multitasking.

Educational Profile

Course	Board/University	Course period
Bachelor of Business Administration	University of Calicut, Kerala, India	2018-2021

Projects Undertaken

- **Conducted an Organizational Study on Employee satisfaction at New tech Equipment's Kerala, India.**

Personal Profile

Age	22 yrs
Date Of Birth	4 th November 1999
Gender	Male
Nationality	Indian
Permanent Address	Burdubai, Dubai, UAE

Declaration

I hereby declare that all the above furnished information is true to the best of my knowledge and belief.

MUHSIN K M