

ASHRAF V.M
Karama, Dubai-UAE
asharafvm06@gmail.com
+971 52 390 1225



OBJECTIVE:-

Intend to build a career with leading corporate of Hi-Tech environment with committed and dedicated people, which will help me to explore myself fully and realize my potential. Will to work as a key player in challenging environment.

❖ **profile**

Enthusiastic professional, responsible person willing to learn and work hard. Proven leadership abilities in working as a team, handling multiple tasks, great adaptability to any enterprise's environment

A competent Sales Professional with 5 years' experience

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|-------------------------------------|--------------------------|
| • Sales | • E-Marketing |
| • Negotiation Skills | • Building Relationships |
| • Sales Coordination | • Complaints Management |
| • Suppliers & Customer Coordination | • Training Coordination |

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- **sales executive** (from 03/2016 to 09/2021)
SAHIL KHASAB TRD (Auto Spare Parts) Khasab, Musandom, OMAN

Duties & Responsibilities: -

- Build and maintain relationships with clients and prospects
- Exiting account and achieving profitability and increase sales growth
- Find part numbers from EPC (Electronic Parts Catalogue according to customers' requirements
- Advising Customers to use genuine parts
- Responsible for Customers Inquires sales orders sales returns and warranties according to the company policy
- Building and maintaining healthy business relations with customers, ensuring maximum

➤ **Sales executive** (from 01/2015 to 02/016)
Baby Cool Gift Production, Calicut, Kerala, INDIA

- To work closely with team for ensuring 100% customer coverage all time
- Monitor all the market trends for the introduction of new product
- Building and maintaining healthy business relations with customers, ensuring maximum
- Responsible for Customers Inquires sales orders sales returns and warranties according to the company policy
- Prepare Monthly reports and Present to the management

EDUCATIONAL & TECHNICAL QUALIFICATION: -

2009	SSLC Government of Kerala, INDIA
India	
2014	PLUS TWO Government of Kerala, INDIA

PERSONAL DETAILS

Name	: Asharaf V.M
Father's name	: Moideen V
Date of birth	: 05-11-1993
Gender	: Male
Nationality	: Indian
Religion	: Islam
Marital status	: Married
Passport Number	: K6681905
Visa Status	: Visit Visa
Languages known	: English, Hindi, Malayalam

I hereby declare that the details mentioned above are true to the best of my knowledge.

Asharaf V.M