




YODGOR DUMANOV

Salesman

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 Dubai

TECHNICAL SKILLS

Sociable

Interactive

Hard-working

Patience

Effective Communication

Time Management



CAREER OBJECTIVE

Hard-working, dedicated, and experienced salesperson with a positive outlook, friendly personality, and pleasant disposition seeks a career in sales. Physically-fit; can work long hours, quick learner and can articulate product specifications clearly, and observes excellent customer service practices.



EXPERIENCE

Shopping Mall Uzbekistan

Salesman

2015 - 2017

Execute the Brand Customer Service standards to meet or exceed customers' expectations

Be a Brand Ambassador, consistently exhibiting the Brand Attitude and Values

Use Seasonal Brand and product knowledge effectively during sales interactions

Adhere to all established policies and procedures

Execute and maintain established Visual Merchandising and In-Store Communication standards

Process merchandise deliveries quickly and effectively, and constantly replenish merchandising fixtures to ensure the store's entire product offer is represented on the sales floor

Adidas Shop Uzbekistan

Salesman

2017 - 2019

Seek coaching and learning opportunities to continually improve your performance

Perform all store operations in a safe, effective and efficient manner

Engages in business development

Records all hours worked accurately in company timekeeping system

Maintains an organized, clean and safe work area

Russian Shop Russia

Salesman

2017 - 2021

Execute the Brand Customer Service standards to meet or exceed customers' expectations

Complete cash register transactions quickly and accurately

Observes all Federal, State, Local and Company safety rules and regulations in the performance of duties

Completes paperwork accompanying vehicle sales, including but not limited to, preparing sales slip or sales contract

Livestar Dubai

Real Estate Agent

2021 - Present

- Provide guidance and assist sellers and buyers in marketing and purchasing property for the right price under the best terms
- Determine clients' needs and financial abilities to propose solutions that suit them
- Intermediate negotiation processes, consult clients on market conditions, prices, mortgages, legal requirements and related matters, ensuring a fair and honest dealing
- Perform comparative market analysis to estimate properties' value
- Display and market real property to possible buyers
- Prepare necessary paperwork (contracts, leases, deeds, closing statements etc)
- Manage property auctions or exchanges
- Maintain and update listings of available properties
- Cooperate with appraisers, escrow companies, lenders and home inspectors
- Develop networks and cooperate with attorneys, mortgage lenders and contractors
- Promote sales through advertisements, open houses and listing services
- Remain knowledgeable about real estate markets and best practices



EDUCATION

School N39

General

85%

2003-2010

Business college

Auto technical service

95%

2010-2013



PERSONAL PROFILE

Date of Birth : 02.11.1994

Marital Status : Single

Nationality : Uzbek

Known Languages : English, Russian and Uzbek

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