## RINAD RASHEED

#### **CONTACT**

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Mail: <u>rinad4777@gmail.com</u> LinkedIn:linkedin.com/in/rinad-

rasheed-3284141a0

LOCATION: Dubai, UAE

**VISA STATUS:** 

Visit Visa (valid till 28/04/2020)

**PASSPORT NO: P 4786336** 

## **OBJECTIVE**

I am looking forward to being a part of an organization of repute, wherein I can apply my knowledge, skills, and experience to support the organization's growth along with building a successful career for myself.

## AREA OF INTEREST

Retail Executive
Administrative Assistant
Relationship Officer
Client Service Officer
Sales and Marketing Specialist
Logistics Executive
Assistant Coordinator
Sales Assistant

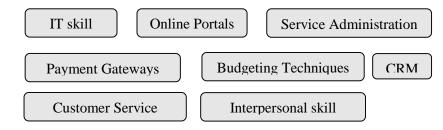
# **Sales Executive**



## CAREER SUMMARY

- A performance driven professional targeting assignments in **Sales**
- To pursue a challenging career in the field of **Sales** where I can utilize my Skills, Sincerity and dedicated smart work for the growth of your esteemed organization, which would help me to get more knowledge in the world of Sales

## **SKILLS**



### EMPLOYMENT HISTORY

# THE MEDIATORS

Jan. 2017 - Oct 2019

# **Sales Executive**

- Tracking sales goals and reporting results as necessary
- communicate fluently to the customers
- Recommend changes to policies or procedures in order to improve operations
- Overseeing the activities and performance of the sales team
- Plan budget accordingly
- Developing your sales team through motivation, counseling and product knowledge education
- Prepare statistical Reports
- Promoting the organization and products
- Design and implement a strategic business plan that expands company's customer base and ensure its strong presence

### LANGUAGE

English

Hindi

Arabic (Read & Write)

Malayalam

Tamil

## PERSONAL TRAITS

Quick Learner
Communication
Work Ethics | Flexibility
Determination & Persistence
Work in harmony with Coworkers
Active listener with capability
to articulate things well
Able to identify areas of
potential change
Creative and logical
Leadership skill
Able to solve problems in a
time efficient manner

## **INTERNSHIP HISTORY**

**VENTURE TECHNOLOGIES PVT. LTD.** June. 2015 – Dec. 2015

JR. PHP DEVELOPER

## **EDUCATION**

# BACHELOR OF TECHNOLOGY IN COMPUTER SCIENCE ENGINEERING

2015

ACHARYA INSTITUTE OF ADVANCED MANAGEMENT AND TECHNOLOGY, KOCHI

# HIGHER SECONDARY EDUCATION

**KPMHSS** 

SECONDARY SCHOOL EDUCATION, KERALA STATE BOARD KPMHSS

# PERSONAL DETAILS

**Nationality:** Indian

Gender: Male

**Marital Status:** Single

Father's Name: Rasheed M

Date of Birth: 8th November 1993