



CONTACT

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OBJECTIVE

To work in a growth oriented and challenging environment, deliver the best of my abilities, expertise and skills to enhance the growth of the organization and secure my place as an achiever.

CAREER ASPIRATION

To seek a suitable challenging position with an organization that has the vision and potential for development, growth and expansion with a high standard of performance and business ethics.

PERSONAL ATTRIBUTES

Dedicated, self-motivated, keen-learner, Keen and confident in making balanced judgments. Attention to Detail and ability to produce high quality and accurate work. Good in communication.

SHABIL K

SALES EXECUTIVE & QUALITY CONTROLLER

Work Experience

TOUCH ART JEWELLERY, Dubai

Oct 2018 - till present

Designation: Sales Executive

- Determining customers' needs and wants.
- Build and maintaining relationship with customer
- Share product knowledge and enthusiasm for gold customers
- Sells product by establishing contact and develop relationship with customers.
- To Deal with individual customers and advice on various jewelry
- Products and services offered by the firm.
- Prepare reports by collecting, analyzing and summarizing information

J K Fenner Oil Seals India PVT.LTD, India

Sep 2016 – Sep 2017

Designation: Quality Controller

Responsibilities

- Monitored production operations to ensure production standards were met
- Read all blueprints and specification sheets
- Reduce the rejection of product through quality control inspections
- Recommend adjustment to the assembly or production process
- Inspect , test or measure material or product being produced
- Used micrometers gauges calipers and other measurement instruments to test appropriate measurements.

EDUCATION AND INTERNSHIP

ANNAMALAI UNIVERSITY, TAMIL NADU

2015- Graduation

BE MECHANICAL – BACHELOR OF ENGINEERING

ANNAMALAI UNIVERSITY

VHSE, KANNUR

2011 – Higher Secondary

COMPUTER APPLICATION

KADAMBUR HIGHER SECONDARY SCHOOL, EDAKKAD, Kannur

2009- High School

Internship at Annamalai university

Topic: Analysis the performance and emission characteristics of BIODIESEL in DI DIESEL ENGINE

Technical Skills/ Computer Proficiency

- Ability to Analyze and research information
- Microsoft Office
- DTP
- Strong Verbal Communication
- Team Player
- Delivery within Deadlines
- Proactive and result oriented

ACCOMPLISHMENTS

- Assisted Jewelry sales team to increase in sales and achieved the target by 100%
- Developed relationships with more than 100 new clients and typically exceeded sales goals by 20%
- Closed the quotations per week to the clients of touch art jewelry and achieved the target by 100%

PERSONAL DETAILS

Date of Birth	: 13 th July, 1993
Marital Status	: Single
Nationality	: Indian
Passport no	: N6399933
Visa status	: Employment visa
Languages Known	: English, Malayalam & Hindi, tamil,
Hobbies	: Exploring Different places, badminton, cricket

DECLARATION

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the corrections of the above-mentioned particulars.

Place: Dubai, United Arab Emirates
Date:

SHABIL K