

NIDHIN VARGHESE

Pathanamthitta, Kerala 689592 | +91 90742 47556 | nidhinvaghese518@gmail.com

professional summary

To associate with an organization which progresses dynamically and give me a chance to enhance my skills and be a part of the team that excels and work towards the growth of the organization.

work history

Customer Service Executive

Jan 2014 - Jan 2015

Serco Mumbai, Maharashtra

- Explained benefits and advantages of different product and service offerings to customers.
- Updated account information after every customer call for data accuracy.
- Contacted supervisor immediately when issues required escalation in effort to avoid lost revenue.
- Warmly greeted customers by employing positive telephone etiquette and asking well-rounded questions to identify issues.

Sales Executive

Jan 2015 - Jan 2018

Sports Gate Bahrain, UAE

- Established and maintained positive, profitable client relationships through superb communication.
- Delivered professional sales presentations, creatively communicating product quality and market comparisons to prospective clients.

Sales Executive

Jan 2018 - Nov 2021

Arabian Adoor, Kerala

- Effectively handled daily customer meetings, sales calls and account management tasks, improving sales team efficiency.
- Collaborated with management to review and approve profitable, beneficial customer contract terms.
- Increased revenue growth from existing customers through targeted account management and development.

skills

- Report writing skills
- Market trends understanding
- Customer relations
- Customer service
- Account management
- Financial records analysis
- Sales process
- Sales and market development
- Excel proficiency

education

DEGREE: Chemistry

2013

BAM College

Mallappally

GPA: 70

HSS: Computer Science

2010

NSS HSS

Kunnamthanam

GPA: 79

SSLC

2008

NSS HS

Chalappally

GPA: 82

additional information

- Date :

languages

Malayalam: Native language

Hindi:

C1

Advanced

Arabic:

B2

Upper intermediate

Hindi:

C1

Advanced