

CURRICULAM - VITAE



Mohammed Chirag

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Retail Sales Executive Professional

Highly motivated, result-oriented and Retail Sales Executive Professional with expertise in sales management, marketing, business development, handling client accounts, negotiations and customer service. Career record of achieving sales and marketing targets on the basis of adopting innovative selling techniques and maintaining dedicated work approach. Dedicated team player who can bring to your business

WORK EXPERIENCE

Worked as a Retail Sales Associate in Vivo Communication Technology Co. Ltd Dehradun, UK, India since July 2017 to Dec 2019.

Responsibilities

- Organizing sales visits.
- Demonstrating and presenting products.
- Maintaining accurate records.
- Negotiating contacts and packages.
- Setup meeting with potential clients and listen to their wishes and concerns
- Conduct market research to identify selling possibilities and evaluate customers needs

Worked as a junior Sales Officer in HDFC BANK Dehradun, UK, India since Aug 2012 to June 2015.

Responsibilities

- Responsible for the business development of credit car and loan sales operations.
- Understand and provide efficient and effective customer services to consistently meet and exceed customer experience.
- Accurate completion of all sales related documentation to close the sales.
- Use the client setup during every customer conversation and provide the right financial solution especially those complex banking needs to refer the customer to the appropriate business area.
- Work knowledge of products services sales programs, policies and current procedure.

ACHIEVEMENTS

- Successfully achieved sales and revenue targets set by the management.
- Career record of providing excellent customer satisfaction and management of

workload. Develop contacts in market with the help of networking and business development.

EDUCATION

- **Master of Business Administration (MBA) in Marketing** **2017**
GRD,IMT Institute affiliated with Uttarakhand Technical University,
(UK) India
- **Bachelor of Business Administration (BBA) in Marketing** **2012**
Beehive college of advance studies affiliated with HNB Garhwal A Central
University, Dehradun (UK)India
- **12thfrom GHR Secondary school, Saharanpur (U.P.)** **2008**
With 68% Marks UP Board, India
- **10thfrom GHR Secondary school, Saharanpur (U.P.)** **2006**
With 65% Marks UP Board, India

COMPUTER/SOFTWARE PROFICIENCY

- Highly proficient in Candy, MS Office tools (Excel, word, Power point, Access).
- Drafting software Build smart, CAD 2007.
- Academic knowledge of Web designing.

PERSONAL PARTICULARS:

- Father's Name : Amir Ahmad
- Date of Birth : 02.01.1992
- Nationality : Indian
- Religion : Islam
- Gender : Male
- Marital Status : Single
- Passport No : K5152603
- Place of issue : Ghaziabad (UP) India
- Permanent Address : Street Banjaraan,TownNakur Saharanpur UP
India -247342
- Present Address : Flat-112,Abdul Aziz building,B3,BaqarMohibi
Supermarket, Al Nahda Sharjah (UAE)
- Email : mohdchirag28@gmail.com
- Skype ID : mohammedchirag@skype.com

Date/Place:

(Mohammed Chirag)