

Muataz Abd Elmawla Elmorsy

Personal information

Date of Birth : 30/9/1991
Nationality : Egyptian
Place of Birth : Al Mansoura - Egypt
Address : Dubai – UAE



Contact informations

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Education

- **Faculty of Arts** from (**Al mansoura university**)
- Graduation year : 2013
- Graduation degree : Good

Work Experience (sales – Telesales) 2014 - 2016

Jop description : (pharma overseas)

- Introduction the organization's products or services to customers .
- Handle grievances to preserve reputation.
- Answer question about products or the company.
- Contact potential or existing customers to inform them about a product or a service.

(Sales Executive in Al baron) 2016 – 2017

Jop description :

- Real estate company . Achieved target of 6 million EGP.
- Appreciation letter for achieving the required targets on consistent basis
- Recognized management as potential trainer for new employees
- Best performer along 2 quarter

Working as part of a large team of Sales Executives, selling a wide of prestigious analytical/data solution products to various industries. 2017 – 2020

- Contacting lapsed & new customers to introduce and promote products.
- Training new staff on call logging software.
- Re-directing enquiries to the appropriate person.
- Building and developing accounts.
- Contributed to and participated in team meetings and activities
- Processing order
- Maintaining a working understanding of key suppliers, competitive position.
- Logged enquiries and resolutions on a database.
- Offered customers alternatives and up-selling.

Objective

To obtain an attractive and skillful job in renowned company where the chance of professional Grooming and increasing skills are available

I am sure myself doing my on time and increase the quality of work.

Computer Skills

- ICDL (word – excel – powerpoint – IT – Windows – Internet – Access).
- Human Development Courses (studying excellence – Time Management) .
- Very good communications with internet.
- Excellent knowledge of MS office .

Languages

- Arabic : Mother Language
- English language : Reading / Excellent Writing / very good
 Speaking / very good Listening / good

Personal skills

- Active, speedy and motivated to learn
- Organized, accurate, reliable and ambitious
- Works well under pressure, optimistic and generates good will
- Exploiting time in an appropriate way to get works done