



CONTACT ME AT

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SKILLS SUMMARY

- Product Knowledge
- Rapport Building
- Interpersonal Skills
- Critical Thinking Skills
- Lead Qualification
- Social Media
- Communication Skills
- Relationship Building
- Presentation Skills & Demoing
- Active Listening
- Organizational Skills
- Time Management Skills
- Lead Prospecting
- Problem Solving Skills
- Customer Needs Analysis
- Self Motivation
- Client Nurturing
- Optimizing Monthly Recurring Revenue (MRR)
- Increasing Customer Lifetime Value (CLV)

AWARDS RECEIVED

-  Market research & analysis
Interpersonal & collaborative
-  Skills Organizational & time
management skills
-  Time management skills
Lead qualification &
prospecting

VAIBHAV PRADHAN

SALES AND MARKETING EXECUTIVE

PERSONAL PROFILE

Sales and Marketing Manager with 3+years of experience who successfully expanded company's market share through strategic sales initiatives and handled creative direction of many marketing campaigns through meticulous business planning and effective social media marketing.

WORK EXPERIENCE

SALES EXECUTIVE|MARINA HOME

25-12-2020 – 31-01-2021.

- My job was to greet the customer in a polite manner and introduce them about our products. Marina home is one of the best retail industry in whole GCC.

Publisher Development Executive|Exmarketplace FZ LLC.

06/2020 - 09/2020, Dubai,

- My Job role was to Find the publisher for every website. After that I have to move forward with the remaining works.

Sales Executive|Satguru Travels

03/2020 - 06/2020, Dubai, United Arab Emirates.

- I was a sales executive. My role was to meet the clients and deal with them in a very polite manner.

Sales Executive|Web One LLC.

01/2020 - 03/2020, Dubai, United Arab Emirates.

- I was a sales executive. My role was to meet the clients and deal with them in a very polite manner.

Customer Care Executive|Aegis

12/2016 - 04/2018, Ahmedabad, Gujarat

- I was Handling all the calls of the customers who were calling to us.
- I had to solve all the queries of the customers.

Customer Care Executive|Tech Mahindra

06/2018 - 04/2019, Ahmedabad, Gujarat

- I was Handling all the calls of the customers who were calling to us.

EDUCATIONAL HISTORY

Bachelor Of Commerce (B.COM)|Neeldeep College of Commerce.

07/2015 - 06/2018, Ahmedabad, Gujarat (India)

MBA (Marketing)|Amity University Dubai

09/2019 - Present,