

# RETAIL SALE ASSOCIATE

## PERSONAL PROFILE

**NAME** : BENEDICT NKEMBASUNG N  
**SEX** : MALE  
**YEAR OF BIRTH** : 1998  
**NATIONALITY** : CAMEROONIAN  
**MARITAL STATUS** : SINGLE  
**LANGUAGES** : ENGLISH AND FRENCH  
**VISA STATUS** : CANCELED VISA  
**CONTACT NUMBER** : +971521468689  
**ADDRESS** : Al Satwa -, DUBAI  
**EMAIL ADDRESS** : nkemasungbenedict@gmail.com



**POSITION:** SALES ASSOCIATE

## PROFESSIONAL PROFILE

I'm a reliable and well organized young man with high integrity and a sound educational and professional background seeking for placement in a collaborative and challenging environment. I pay attention to details and am able to adapt to new systems fast, can work Collectively in a team so as to contribute effectively to the organization goals through the application of my skills and capabilities, with the objective to improve my skills and career as well as support the organization to achieve its goals.

## PROFESSIONAL DRIVE SKILLS

- Self-motivated and driven by targets.
- Resilience.
- Excellent communication skills; both verbal and written
- Ability to influence and negotiate with other. multicultural Customer
- Maintain good relations with Customer

- Accurate and detailed / accountability, IT skills and numerical skills
- Excellent planner and coordinator
- Works well under pressure

## **WORKING EXPERIENCE**

**AL KABAYEL DRADING OASIS 2020-2021**

*POSITION, SALES ASOCIATE*

### **RESPONSIBILITIES;**

- Greeted customers and helped with product questions, selections and purchases
- Helped customers complete purchases locate items and join reward programs.
- Checked pricing, scanned items, applied discounts and printed receipts to ring up customers.
- Informed customers of current store promotions to encourage additional sales purchases.
- Folded and arranged merchandise in attractive displays to drive sales.
- Provided accurate information about promotions, customer programs and products, helping drive high customer retention.
- Worked closely with shift manager to solve problems and handle customer concerns.
- Maintained clean sales floor and straightened and faced merchandise.
- Answered questions about store policies and addressed customer concerns.
- Volunteered for extra shifts during holidays and other busy periods to alleviate staffing shortages.
- Offered each customer top-notch, personal service to boost sales and customer satisfaction.
- Monitored sales floor and merchandise displays for presentable condition, taking corrective action such as restocking or reorganizing products.
- Organized store merchandise racks and displays to promote and maintain visually appealing environments.
- Used consultative sales approach to understand customer needs and recommend relevant offerings.
- Stocked merchandise, clearly labeling items, and arranging according to size or color.
- Supported efficient and timely replenishment of sales floor merchandise.

SOLUTION INFORMATIQUE TECH, DOUALA 2017–2019

**RESPONSIBILITIES; BRAND SALE PROMOTER IN MOBILE AND ELECTRONIC  
TARGETS**

- Welcome customers by greeting them and offering assistance.
- Closing sale by Using consultative sales approach to understand customer needs and recommend relevant offerings.
- Provided accurate information about promotions, customer programs and products, helping drive high customer retention.
- Informed customers of current store promotions to encourage additional sales purchases.
- Inform customers on good warranty and functionality base on update in system
- Conduct cash payment and receipt issuance

**ACADEMIC QUALIFICATION**

- HIGH SCHOOL DEGREE

**LANGUAGE SKILLS**

- Fluent in English speaking and writing.
- Moderate in French speaking and writing.

**COMPUTER SKILLS**

Good IT knowledge in SOFTWARE MANAGEMENT AND DATA ENTRY tools such as (Word, Excel, and Publisher) as well as on the internet.

**REFERENCE**

Available on request.(S.I.T, DLA)