

## CURRICULUM VITAE



**JUBIN VK**

Abu Dhabi, UAE

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### OBJECTIVE

To work with an organization where there are opportunities to grow and the thirst to learn is encouraged. I would like be an integral part of dedicated professionals who believe in achieving perfection and executing the tasks assigned to the best of their abilities at all time.

### EDUCATIONAL QUALIFICATION

- ☐ Pre Degree Certificate, Calicut University.
- ☐ Secondary School Leaving Certificate (SSLC ), Kerala.

### WORK EXPERIENCE

#### Working experiences as Merchandiser cum Sales

- ☐ **Worked as Merchandiser Cum Sales in** Alain Area Alain co-op supermarket main outlets and Lulu Hypermarkets Choithram and Souk Planet for 11 years from 2007-2018 with **AL RASHIDEEN TRADING AND DISTRIBUTION OF CONSUMER PRODUCTS L L C**
- ☐ **Worked as Merchandiser cum Sales in Abudhabi Area** Carrefour (Yasmall and Deer field), LuLu Hyper Market, Spinneys, Choithram and Souk Planet from 2019-2020 with **AL RASHIDEEN TRADING AND DISTRIBUTION OF CONSUMER PRODUCTS L L C**

#### Duties and responsibilities:-

- ☐ Worked closely with visual display staff and department heads to decide how goods should be displayed to maximize customer and sales.
- ☐ Recognized for resetting shelf integrity, increasing volume and space per shelf at each customer account.
- ☐ Worked independently to make effective choices regarding merchandise.
- ☐ Involved physical work – moving, lifting, carrying and placing merchandise and supplies.
- ☐ Developed monthly sales planning guides and directed implementation which provided Best in-store
- ☐ Determined appropriate floor space needs for each Home category and allocated space accordingly
- ☐ Created product presentations and communication plans for new product assortments which
- ☐ Directed merchandising plans for seasonal product as needed; emphasized imperative Holiday gift- giving timeframe
- ☐ Broadcasted via online media network to provide immediate updates to store managers and sales
- ☐ Coordinated Face time visits between merchant teams and stores across the nation to evaluate
- ☐ Coordinated a floor plan reset that delivered increased dollar and unit sales and outpaced the current

## **Language Skill**

English, Hindi and Malayalam

## **Profile and Responsibilities**

- Self motivated with a desire for continuous learning
- Forecasting sales and future product trends
- Efficient and effective communicator
- Deeply committed and responsible.
- Sincere, honest, hardworking, and result oriented

## **PERSONAL DETAILS**

Date of birth	: 25/03/1979
Gender	: Male
Religion	: Hindu
Nationality	: Indian

## **PASSPORT DETAILS**

Passport No	: L1414040
Date of issue	: 16/06/2013
Date of expiry	: 15/06/2023
Place of issue	: ABUDHABI
Visa status	: On Visit Visa.
Marital status	: Married

## **LICENSE DETAILS**

Holding a valid U.A.E. Light driving license

## **DECLARATION**

*I hereby declare that above mentioned details are true and correct to the best of my knowledge and belief.*

Date:

Place:

***JUBIN VK***