

MOHAMED ESAM AHMED MOHAMED MOUSA



Name: MOHAMED ESAM AHMED MOHAMED MOUSA

Nationality: Egyptian.

Date of Birth: 20 – Jan -1986.
 Place of Birth: Cairo, Egypt.

Gender: Male.

Marital Status: Married.



 Address: Al Sheref Tower, Floor 9, flat No. 9, Port-Fouad city, Port-Said, Egypt.

■ **Phone:** +2 01111000710.

Military Service: Final Exemption

E-Mail: Mohamed_essam_26@yahoo.com



 Bachelors of Computer and Management Information Systems.

• Graduation Year: 2005/2006

Grade: Good.

Graduation Project Grade: Good.



2013: Sales & Marketing Engineering in AUC.

2014: Project Manager Professional (PMP)

2016: Master of Business administration (MPA)

2018: Doctorate in Business administration (DBA)

 MS Office package (Windows, Word, Excel, Access, Power point, Photoshop, outlook).

Diploma in Marketing.

Diploma in Sales.

Diploma in Planning.

Diploma in Shipping.

Diploma in Electronic Marketing.



Company Name: Abstract Customs Port said.

> Date From: 2006-2007



Company Name: International Pipe Industry Company (IPIC). Company: <u>The International Pipe Industry Co. "IPIC"</u>
A multinational company located in Port Said – Egypt and managed by "The Egyptian Petroleum Sector".
The shareholders are: ENPPI, PETROJET, GASCO, Kuwait Pipe Industry Co., Egypt - Kuwait Holding Co.,
Field of work: Manufacturing of large radius pipes and bends in compliance with the International Standard API-5L - all steel grades, which used in Oil and Gas Transmission Pipelines.

- > Job Title: Sales & Marketing Coordinator
- Job Title: Section Head of Training & Shipping Departments
- > Job Description:

who is responsible for:

- Processing and preparing of enquiry / tender / order confirmation by studying customer
- > technical specifications, reviewing the requirements, conduct contract review meetings, maintain records,
- make suitable proposal and necessarily follow up.
- Generating of enquiries from various sources for related materials and services (Steel Plates, Shipping, End Protectors,).
- Issuing internal work orders for Production, QA/QC, Procurement and Planning Departments,
- following up production milestones and issuing periodical progress reports.
- Following up, monitoring and coordinating of payment processes.
- ➤ Ensuring company registration with various customers and their consultants (local or worldwide companies) and report monthly the marketing map.
- Preparing standard company profiles, documents, forms and annual reports.
- Preparing projects plan

With general knowledge of:

- Projects Management
- Project Plan

- Job Title: <u>Section Head of Training & Shipping</u> <u>Departments</u>
- > Job Description:
- The work of the training plan for employees according to the requirements that benefit the company
- Training as much as possible working on the latest professional systems that benefit the company
- From the reality of the experience and the shipping process by which you can bring separate quote for shipments of the company through a tender for the work the best price and this is due to see many of the major shipping companies Follow-up the shipping process, such as follow-up project is the work of special reports the process of shipping to the port of arrival.
- > Date From: 2007 Until 2014.



- Company Name: PAN GULF PIPING HOLDING IN KSA.
- > Job Title: Sales Engineering.
- Job Description:
- Major supplier in Saudi Arabia. (ARAMCO APPROVED)

(**PGPS** caters to the needs of Oil & Gas, Petrochemical, Engineering, power water and construction industries & contractors in these sectors not only in Saudi Arabia but also in GCC countries)

- **PGPS** offer a single window purchasing system for complete range of pipe system related products.
- CS Pipes
- SS PIPE
- COPPER PIPE
- ALLOY PIPE
- All Valves type & Grooved & threaded Fittings and all Flanges type.
- My project expertise combined with the technical & logistics capabilities allow us to offer a complete project package to our valuable customers right up to their doorstep.
- Fabrication work in sister company WASALAT. Welding work for line pipes CS & SS, and Tanks & Pipe Spools and buddle flanges

- I have Projects experience in Western Area (Jeddah & Makkah & AL Madenah & Yanbu & Al Taif)
- My position now Area Manager in a big Market in KSA Central Region (RIYADH)
- > Join date: 14/10/2014.



- Arabic: Spoken and written (mother tongue).
- English: Spoken and written (fluent) (Advanced level in both speaking and writing).



- Strong communication and interpersonal skills.
- Team leader and team player.
- Self- motivated, solution oriented and well-organized individual.
- Able to identify, analyze and solve business problems.
- Project Manager.
- Driving license.



- Learn more about procedure work my manager.
- Learn more about computers and internet.
- Traveling.



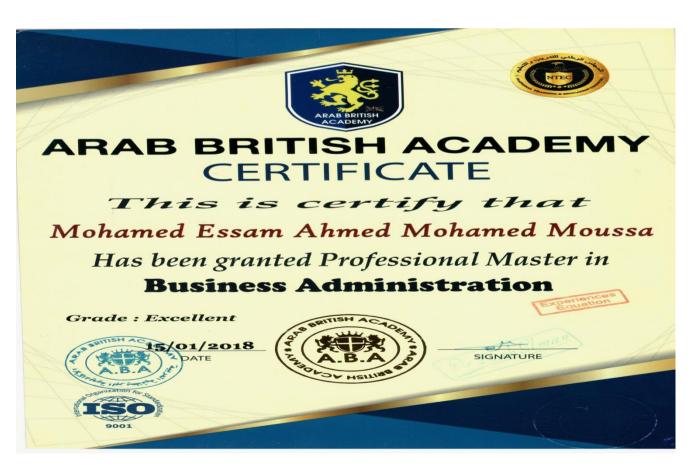
- Good of English Language (Written, Understanding, Spoken).
- Very good in using Computer.
- Team Leader
- Internet surfing skills.

Available Upon Request.

Hopping that my C.V would meet yours seek, & to hear from you in the near future.

Sample certificates ::-





GARDEN YORR UNIVERSITY

BE IT KNOWN THAT

Mohamed Esam Ahmed Mohamed

HAS SUCCESSFULLY COMPLETED ALL ASSIGNMENT AND FINAL EXAM REQUIREMENTS TO PROVE KNOWLEDGE AND ADMINISTRATIVE SKILLS AND IS

HEREBY BESTOWED THE GLOBAL CREDENTIAL.

MASTER OF BUSINESS ADMINISTRATION (MBA)

PROFESSIONAL MASTER OF BUSINESS ADMINISTRATION IN COORPERATION WITH GARDEN YORK UNIVERSITY AND, ALNASER TRAINING ACADEMY IN WHEREOF, WE HAVE SUBSCRIBED OUR SINGATURES UNDER THE SEAL AFTER ACADEMIC COUNCIL ACCREDITATION,

THIS 10th day of April, Two Thousand and Seventeen.

G.P.A.: 2

NO OF CREDIT HOURS: 460

MAJOR: MARKETING





SERIAL NUMBER 00271017

ORIGINAL GRADUATION DATE 2017





THIS IS: TO CERTIFY THAT



Mohamed Esam Ahmed Mohamed

HAS SUCCESSFULLY COMPLETED ALL ASSIGNMENTS AND FINAL EXAM REQUIREMENTS TO PROVE KNOWLEDGE AND ADMINISTRATIVE SKILLS AND IS HEREBY BESTOWED THE GLOBAL CREDENTIAL.

MASTER OF BUSINESS ADMINISTRATION

MASTER (GENERAL PROGRAM) OF BUSINESS ADMINISTRATION IN COORPERATION WITH ALMASER TRAINING ACADEMY AND, SALEH KAMEL CENTER FOR ISLAMIC ECONOMICS. IN TESTIMONY WHEREOF, WE HAVE SUBSCRIBED OUR SIGNATURES UNDER THE SEAL.

NO. OF UNITS: 16

Department: Marketing.

- 63

G.B.A: C GPA: 2.00 NO. OF CREDIT HOURS: 460 hrs.



Director of Saleh Kamel



Accredited By Academic Council On December 2016 It's a Professional Certificate (MBA). Serial Number 38025

Original Graduation Date 2015-2016









يشهد معهد مصر للتدريب بالتعاون مع الأكاديمية البريطانية العربية بأن محمد عصام أحمد محمد موسى قد حصل على الدكتوراة المهنية فى إدارة الأعمال

<mark>بتقدیر علی: ا</mark>متیاز

التاريخ: ١٥/٧/٨٠٠



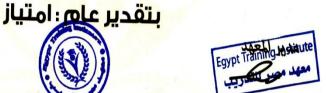






یشهد معهد مصر للتدریب بالتعاون مع الأکادیمیة البریطانیة العربیة بأن محمد عصام أحمد محمد موسی قد حصل علی الماجستیر المهنی فی ادارة الأعمال

التاريخ: ١٥/١/١٨٠٢





International College



Certificate



The College Council with the Board of Columbia International College E – Learning Trustees hereby admits The Certificate Of

Mohamed Essam Ahmed Mohamed Moussa

15th July 2018

Professional Doctorate in Business Administration



With all the right honors and privileges thereto Appertaining Given under the seal of the college

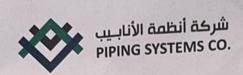
Executive Manager

General Manager





Experience Certificate::



Head Office P.O. Box 3102 Al-Khobar 31952 Kingdom of Saudi Arabia C.R. 2051037274 T. +966 13 867 0444/867 1465 F. +966 13 867 7735 sales@piping.com.sa

19 October 2021

Mr. Essam Ahmed Mousa Piping Systems Co Al Khobar

On your leaving the company, we wish to place on record our deep appreciation for your significant contribution towards the growth of the company, initially as **Sales Engineer** since you joined Piping Systems Co on **14 October 2014**.

During your tenure with PSCO, we found you involved in you work dedicated, hardworking, and professionally sound. You have the motivation to take initiative tasks and in fact, all our staff members are pleased with you in the team spirit with which you worked for the realization of our organizational goals and objectives.

Thank you once again for your services with Piping System Company and wish you all good luck in your future career!

With Best Regards,

Ahmed A. Al Hashash General Manager

شركة انظمة الأنابيب PIPING SYSTEMS CO.