

# MUHAMMED RAHIBOON

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Ajman, United Arab Emirates.



## SUMMARY

Seek assignment in the Sales and Marketing Sector. Career objective to work with a progressive organization allows utilizing my skills and experience in achieving a common goal of growth of organizations and a bright personal career.

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## EDUCATION

ACADEMIA & CREDENTIALS: 2012 Higher Secondary School Certificate, 2018.

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## SKILLS

- Ability to get along with people at every level of organizational hierarchy.
  - Always willing to take up and enlarge responsibilities.
  - Quick to adapt to situations and ability to extend to new areas in short time frame.
  - Goal Oriented, Competitive, Initiative & the Willingness to learn
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## WORK EXPERIENCE

**SALES EXECUTIVE** (October 2018 to July 2020) ZAIN AL HUDA GENERAL TRADING  
Ajman, United Arab Emirates.

### Roles & Responsibility

- Dealing with retail outlets and have wide range customer base in and around DUBAI , SHARJAH, AJMAN, RASAL KHAIMAH, FUJAIRAH , UMM AL- QUWAIN & ABUDHABI INDUSTRIAL AREA.
- Dealing with major suppliers regarding the customer specified products. Finding new channels for selling and distribution of products.
- Building rapport with a customer and subsequently closing the deal.
- Demonstrating the products to customer.
- Liaising with suppliers and manufacturers on a daily basis.
- Dealing with customer feedback, enquiries, complaints and refunds.
- Using negotiation and communication skills to sell new products in small retail outlets to maximize shelf space and increase market share.

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## **COMPUTER PROFICIENCY**

- M.S. OFFICE (MS Excel, MS Word, MS Power point, MS out Look)

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## **PERSONAL INFORMATION**

Date of Birth: 05-07-1999.

Marital Status: Single

Nationality: Indian.

Languages Known: English, Malayalam and Basic knowledge in Hindi & Arabic.

UAE Driving License: 70664(Expires 30<sup>th</sup> Jun 2025)

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## **DECLARATION**

I hereby declare that all the information mentioned above is true to the best of my knowledge.

Muhammed Rahiboon.