

# Mahesh Kadam

BE

BE Graduate with Experience in Insurance and Retail Sales



✉ maheshkadam171195@gmail.com

📞 7019448447, 6362818760

📍 Door No : #101/1 2nd Cross Durga Devi Temple Road,  
Mysuru - 570010 Karnataka

## WORK EXPERIENCE

### Corporate Account Manager Tata AIA Life Insurance Company Limited

02/2019 - 09/2019

Bangalore

#### Achievements/Tasks

- Generating Leads for Insurance from Lobby
- Converting Leads to Closure
- Handling End to End Process

### Assistant Acquisition Manager Kotak Mahindra Bank

10/2019 - 05/2020

Bangalore

#### Achievements/Tasks

- Generating Leads for Savings and Current Account from Lobby and Open Market
- Converting Leads to Closure
- Handling End to End Process
- Cross Selling Third Party Products like Demat and Insurance

### Sales Officer Ujjivan Small Finance Bank

04/2021 - Present

Mysore

#### Achievements/Tasks

- Generating Leads for Savings and Current Account from Lobby and Open Market
- Converting Leads to Closure
- Handling End to End Process
- Cross Selling Third Party Products like Demat and Insurance

## EDUCATION

### BE Maharaja Institute Of Technology

08/2013 - 06/2017

Mysuru

#### Courses

- Mechanical - 62%

### Pre University College Marimallappa's PU College

06/2011 - 03/2013

Mysuru

#### Courses

- Science - 56.5%

## SKILLS

M S Excel

M S Word

M S PowerPoint

ANSYS

CATIA V5

UNIGRAPHICS

## PERSONAL PROJECTS

### Automatic Headlamp Control System for Automobile Vehicles (03/2017 - 05/2017)

- Creation of a Prototype of Automatic Headlamp Control System for Automobile Vehicles which will help in Automatic Switching High Beam to Low Beam and Viceversa causing reduction in Road Accidents especially at nights

## LANGUAGES

Kannada

Native or Bilingual Proficiency

English

Professional Working Proficiency

Hindi

Professional Working Proficiency

Marati

Native or Bilingual Proficiency

## INTERESTS

Reading Books

Crafts

Internet Surfing

Playing Indoor Games

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## PERSONAL INFORMATION

Name : Mahesh Kadam

Date of Birth : 17-11-1995

Father's Name : Rukmangad Kadam

Mother's Name : Renuka Kadam

Permanent Address : #101/1 2nd Cross Durga Devi Temple Road Nazarbad Mysuru Karnataka – 570010

## Career Objective :

To be potential resource to the organisation where I can utilize all my skills and knowledge which would help the organization to grow and further enhance my growth profile. It would be my neverending dedication to maintain the spectrum of integrity, honesty and character.

I hereby declare that the information mentioned are true to my knowledge.