



## Contact

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### Address

Deira Dubai UAE

## Education

2014 - 2017

Bachelor of business administration  
Travel & tourism management  
Kannur University

2012 - 2014

Kerala Higher secondary  
PBM Higher secondary school  
Nellikata

2010 - 2011

High school  
PBM Higher secondary school  
Nellikata

## Language

English

Hindi

Malayalam

# AHMED NIHAL FAMSHEEN.B.A

## Profile

To Seeking a suitable position in finance as an Accountant with a reputed organization where my education and experience can have valuable application, and to work in a challenging environment where my potentials can be utilized for my personal as well as organizational growth.

## Experience

2018- 2020

Xiaomi, Mi Store

### *Sales Specialist*

- Planning and developing merchandising strategies
- analyzing sales figures, customers reactions and market trends to anticipate product needs
- maximise customer interest and sales levels by displaying products appropriately
- produce layout plans for stores and maintain store shelves and inventory
- build constructive customer relationships and team with channel partners to build pipeline and close deals

## Skills and Abilities

- Ability to work under pressure and to meet deadlines.
- Strong planning, organizational and team leadership
- Excellent communication with all customers.
- Dealing with all customer queries, efficiently and effectively.
- Confident and poised in interactions with individuals of all levels.
- Handling marketing operations, branding and promotions.
- Aware of technical and procedural aspects of the industry.
- Logical and practical in work approach, ability to do multitask
- Excellent communication, relationship and computer skills
- Maintains good relationship with all outlets superior

## Certified courses

Diploma in Computerized Accounting (Tally ERP9)

Diploma in Computer Application (MS Office)