

RESUME

ALLEN ISSAC

Al Maktom Hospital Road
Deira - Dubai

E-mail : allenissac@ymail.com
Phone No : +971 525197685



CAREER OBJECTIVE:

To pursue a successful, challenging & exciting career while being able to dispense my maximum potential to the benefit of the organization and, at the same time acquiring knowledge on the road to success.

To grow as a marketing professional in a versatile business and technology-oriented company with opportunity for advancement based on innovation, professional skills and achievements.

SKILL SETS:

- Graduate in Bcom Taxation
- Graduate in MBA (Marketing and Information Technology)
- Creative and Innovative and quick learner
- Good leadership quality
- Flexible and adaptive to any environment
- Hard working attitude
- Sincere working mentality
- Good team spirit
- Good computer knowledge
- Team player with extreme grasping and learning abilities
- Customer management and customer relation
- Skilled in putting up attractive presentation, graphical representation of data,etc
- Strong belief in god
- Vast Knowledge in Compliance rules and Regulations
- Expert In Filing STR and CTR and Transaction Monitoring

EDUCATIONAL QUALIFICATIONS:

No	Degree/ Course	College/ School	Board/ University	Duration
1.	Mba	Marian International Institute Of Management	MG University	2014- 2016
2.	B.com taxation	De Paul college	IGNOU	2011- 2013
3.	Higher Secondary	SNHSS Ernakulam	State Board	2010
4.	S.S.L.C	Greets Public School	CBSE	2008

ACHIEVEMENTS:

- Placed & distributed an order for about 700 kg's of tea powder, (BOND TEA – Kuttikkanam, Kerala)
- Brought a steady order for 500 kg's for the company
- Was successful in the development of the brand & bringing loyalty Towards the product
- Prepared a Market valet report for Bond tea Manufacturers
- Completed computerized tally ERP 9
- GNIIT (Software engineering)
- Summer internship in V-GUARD
- Silver certificate of Athletic meet conducted in Kottayam
- Business Development professional with 2 years of professional experience in e-wallet and travel industry
- Proficiency in developing business enquires and converting to sales from concept to commissioning in the e-wallet business.
- Developed e wallet Business with large corporate houses which include companies from Oil and Gas, Retailing, entertainment and Media Etc. The list includes Indian Oil, Hindustan Petroleum Corporation, Petronet, Lulu mall, PVR, Cinepolis and Asianet Global etc.
- Close Interactions with overseas clients and allied marketers for facilitating Travel Management worldwide.

- Demonstrated abilities in developing new clients and servicing existing clients through simple Human Relations.
- Specialized in forging important agreements with large hotel chains and business Houses.
- Expertise in Communication, Presentation, Fast Planning and Team Work.
- Solid skills in influencing the clients and in materializing large businesses.
- Quick update on competitors' product information on project to project basis.
- High proximity to decision makers in leading Companies.
- Expert in Managing Forex company with all Compliance related rules and regulations.
- Steady Target Achievement in Forex Business and made all transactions with full compliant.
- Expert in Filing STR and CTR in all aspects.
- Confident to manage customers in the following sectors:
Credit and Loans business
Money Transfers
Money exchanges

EXPERIENCE

SL No	COMPANY NAME	DESIGNATION	ROLE	DURATION
1.	Muthoot Group, India	Compliance Manager/Regional Sales	Manager for Forex Department, Sales Head for Forex	September 2019 – November 2021
2.	Navrang Jewelers LLC, Dubai	Sales Manager	Regional sales, Backend Support, Contracting, Inventory Control	January 2019 - July219

3.(a)	UAE Exchange & Finance Ltd, India	Business Development Manager (Travel and Tourism)	Maintain Overall sales of the department. Create a steady growth for the travel dept vertical.	June 2016 – January 2019
3.(b)	UAE Exchange & Finance Ltd, India	Business Development Officer	BD Officer in XPay Prepaid card	March 2016 – June 2016

OTHER PROJECTS:

Currently completed a consultancy project for Bond tea traders (a small-scale manufacturer for tea products in Idukki, Kerala).

Conducted a survey on the market condition and the trends of market and demand of customers in Jewelry industry.

PERSONAL PROFILE:

Name : Allen Issac

Permanent Address : Valiyaparambil House
Pachalam.p.o
Cochin, Ernakulum
Kerala-682012

Sex : Male

Date of Birth : 29/10/1991

Marital Status : Single

Nationality : Indian

Languages Known : English and Malayalam

Passport number : L6056425

Visa Status : Visit Visa (90 Days)

DECLARATION:

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Place: DUBAI

ALLEN ISSAC