



MUHAMMED FOULAD CP

Sales Executive/Cashier

PROFILE

To be an outstanding employee in an institution, that will enable me to utilize my skills, logical thinking and acquired acumen for the benefit of my employers and co-workers and to reach skillful heights of my arena.

CONTACT

PHONE:
+974 50857887

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fouladmhd@gmail.com

SKILLS & CERTIFICATION

- Mobile Technician (MAC TECH)
- CCTV Technician (ASAP)
- Data Entry Skill of working in different operating systems
- Valid Qatar driving license

LANGUAGES KNOWN

- English
- Arabic
- Hindi

Malayalam

VISA STATUS

Transferrable Visa

EDUCATION

University of Mysore – Karnataka, India

2017 - 2020

Passed **Bachelor of Commerce- Culture and Literature** at University of Mysore.

E K Nayanar Smaraka GHSS – Kerala, India

2015 - 2017

Passed Higher secondary education in **Commerce** from Kerala board of examinations.

WORK EXPERIENCE

Express Diesel Turbo – Sales Executive – Qatar (2023-2024)

- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services
- Negotiate/close deals and handle complaints or objections
- Set and track sales goals and implement strategies for driving growth.

Mobile Mart – Sales Executive- Qatar (2020 – 2023)

- Handling customer questions inquiries and complaints.
- Manage the stock availability.
- Conducting market research to identify selling possibilities and evaluate customer needs
- Actively seeking out new sales opportunities through cold calling, networking and social media
- Setting up meetings with potential clients and listening to their wishes and concern.