

# Marwan Maiz

Abu Dhabi

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## WORK EXPERIENCE

### **Sales Executive**

sidar

#### Responsibilities

- Oversee all facets of retail sales, enhancing customer shopping experience.
- Oversee all facets of retail sales, enhancing customer shopping experience. Integrate marketing and advertising strategies into daily operations and create floor displays to effectively enhance merchandise.
- Provide relevant training & guidance to the new staff on all sales procedures.
- Manage collection of all cash as per specified procedures.
- Participate in the store opening and closing procedures.
- Manage inventory, ordering, purchasing and making sales reports.

#### Skills Used

Professional Demeanor Organizing

Skills Time

Management Analytical & Decision Making

Inventory Management Leadership

Skills Interpersonal

Skills Detail

Oriented

Planning & Execution skills Tactful in resolving disputes Cultural

Sensitivity Computer

literacy

### **Sales Executive**

Fashion Retailer - November 2013 to November 2014

Zara al manara mall in Tunisia Nov 2013 - Nov 2014

- Responsible for driving sales, ensuring good customer service
- Actively greeting customers and maintaining a level of conversation during their store visit
- Taking decisive action to improve the branch performance.
- Dealing with all customer complaints in a professional and courteous manner.
- Sourcing major and unique fashion shows and events.
- Attending and representing the business at trade shows and external events.
- Maintaining superb visual standards within the store.
- Promoting specific lines under the guidance of management.
- sales driven and fast paced fashion retail environment
- Working as part of an enthusiastic team within a commercial

### **Fashion sales assistant**

Celio - June 2012 to June 2013

- Manage collection of all cash as per specified procedures.

- Participate in the store opening and closing procedures.
- Manage inventory, ordering, purchasing and making sales reports.
- Visite clients for payements.

## EDUCATION

### **high school diploma in Economy Management**

sfax center - sfax

2002 to 2010

## SKILLS

Professional Demeanor Organizing Skills Time Management Analytical & Decision Making Inventory Management Leadership Skills Interpersonal Skills Detail Oriented Planning & Execution skills Tactful in resolving disputes Cultural Sensitivity Computer literacy (4 years)